**LCH HEALTH AND COMMUNITY SERVICES** 

# ANNUAL IMPACT REPORT



## A WORD FROM OUR LEADERS

Dear LCH Stakeholders,

We are thrilled to present to you our annual report while celebrating a significant milestone in our journey—the 50th anniversary of LCH Health and Community Services. This year's report is especially noteworthy as we unveil exciting developments and initiatives that will shape the future of LCH.

#### Pia Center for Behavioral Health: A New Dawn in Mental Health Care

In line with our commitment to holistic healthcare, we are thrilled to announce the opening of the Pia Center for Behavioral Health. This modern facility provides compassionate and comprehensive mental health services by our team of experienced professionals, offering a range of counseling, therapy, and support programs.

## **New Electronic Health Record: Transforming Patient Care**

To enhance the quality and efficiency of our healthcare services, LCH has implemented athenaOne, a cutting-edge Electronic Health Record (EHR) system. This technology ensures seamless coordination of patient care, improved communication among healthcare providers, and enhanced accessibility to patient information. athenaOne marks a significant step forward in our mission to provide patient-centered, technologically advanced healthcare.

### Health Center Week Community Event: Celebrating Together at Kennett Square Library

LCH organized a Health Center Week Community Event, in celebration of our 50th anniversary, bringing together other non-profit agencies, community members, and LCH staff for a day of health awareness, education, and celebration. The event showcased the various services of our community's non-profits and the services LCH provides, offered health screenings, and fostered community engagement at the new library in Kennett Square.

## **OUR BOARD**

- John Rafferty, Chair
- · James Curtis, Vice Chair
- Jorge Duchini, Treasurer
- Andrea Hickey Mills, Secretary
- Bethany Atkinson
- Roberto Ayllon
- Nolan Bennett
- Brian Kornet
- Julie Landgrebe
- Francis Lutz
- Alice Moorhead (Emeritus)
- Lisa Passante
- · Adriana Perez
- Janet Rodriguez
- Deisy Tapia



#### Modernized IT Infrastructure: Enhancing Efficiency and Security

In response to the evolving landscape of healthcare technology and cybersecurity threats, LCH has undertaken a comprehensive modernization of our IT infrastructure, adopted a "cloud first" strategy, and strengthened our HIPAA cybersecurity program. Our commitment to staying at the forefront of technological advancements and HIPAA security is key to delivering the best possible care in today's rapidly changing healthcare environment.

# Aledade Medicare Value-Based Medicine Partnership: A Strategic Leap Towards Better Healthcare

We are excited to announce our partnership with Aledade in advancing our commitment to value-based medicine. This collaboration positions LCH at the forefront of a transformative trend in healthcare, where the focus is on delivering high-quality care while controlling costs.

In closing, we extend our deepest gratitude to everyone who has contributed to LCH's success over the past 50 years. Together, we have built a legacy of care, compassion, and community. As we look to the future, we remain steadfast in our commitment to providing exceptional healthcare services that meet the evolving needs of our community.

#### Sincerely,



Ronan W. Gannon Chief Executive Officer

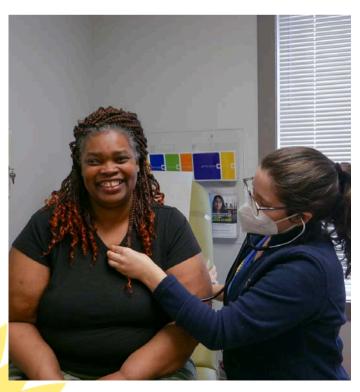


John Rafferty Chair, Board of Directors

# **OUR IMPACT**

## Maintaining a Healthy Weight and Great Attitude

Esther has been a patient with LCH for the past 5 years and we've been able to help her throughout various stages of her life. From uninsured to insured, LCH was able to help Esther on her journey to better health. Esther has been working closely with our family nurse practitioner, Kate Hoffer and loves the work Kate has been doing... Esther has been focusing on improving her health by reducing her weight. "Oh my gosh! I was up to 303 pounds and now I think I'm down to 267. I thank her (Kate Hoffer)." We are forever grateful for patients like Esther and look forward to supporting her on her health journey. "LCH is a good place, the doctors the nurses they talk you through it. Anything that you need they'll talk you through it... like I said Kate is the best person to be around, she'll talk you through anything".





## **Birds Eye View**

In 2020, 7-year-old Ingrid started noticing something different with her sight. Everything started to seem blurry in one of her eyes. Our Pediatric provider, Atley Aaron noticed Ingrid couldn't see out of one of her eyes and thought it was best to refer her to an optometrist. Without insurance the cost for an eye doctor visit and glasses was going to be insurmountable. Maria was relieved when she saw the flyer showing the Eagles Eye Mobile van powered by Vision to Learn was visiting LCH. Maria states, "I'm ecstatic that she got her glasses." When asked how Ingrid felt with her new set of lenses Maria said, "She's so happy you can't imagine! She's so happy with her new glasses... Thank you so much! I thank you with all my heart!"

# WHO WE SERVE

## **Patient Demographics**

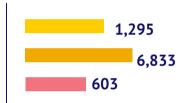
## **Biological Sex**





## Age





## **Federal Poverty Income Level**

100% FPL and Below: 42%

• 101% - 150% FPL: 21%

• 151% - 200% FPL: 8%



## **Insured Status**

47% Uninsured or Self-Pay

32% Medicaid/ CHIP/ Public Ins.

16% Private/ Commercial Ins.

5% Medicare

## **Ethnicity**

- Hispanic Latino: 86%Non-Hispanic Latino: 13%
- Other (Non-Disclosed): 1%



## Race

- White: 96%
- Black/ African American: 2%
- Other (Asian/ Native American/ Alaska Native): 1%
- Unreported: 1%

## **Our Care: Patients with Active Diagnosis**

Anxiety (anxiety disorders including PTSD): 719

• Asthma: 168

• Depression: 359

• Diabetes: 1,040

• Hypertension: 1,368

• Obesity: 143

## DONOR SUPPORT FOR BEHAVIORAL HEALTH

## **Community Funding Project**

Representative Chrissy Houlahan successfully funded 14 Community Project Funding priorities, totaling \$10,079,774, through the Appropriations Committee. House participated in the proposal process and is one of 14 community focused recipients of grant "LCH thanks funding. Representative Houlahan for her strong support of our mission on behalf of the nearly 9,000 patients we serve. LCH is celebrating 50 years of serving southern Chester County with comprehensive primary healthcare everyone in the community", said Ronan Gannon, CEO, "and the Community Project grant will help LCH to continue to adapt to and address our community's evolving behavioral and mental health needs."





#### Pia Center for Behavioral Health

Thanks to the generosity of Nancy and Michael Pia, LCH will have dedicated space for behavioral and mental health services at their West Grove location. "LCH understands the profound importance of health and mental well-being, and that is why Mike and I support them in their mission for equitable health care for all members of our community," commented Nancy Pia.

The space will be purposefully designed to create a safe and welcoming place for patients seeking care. "LCH is passionate about providing state-of-the-art, accessible, integrated and equitable healthcare for everyone in our community" said LCH CEO, Ronan Gannon. "We want to provide our patients with the tools they need to lead healthier and happier lives." The Pia Center for Behavioral Health at LCH will include group therapy and outpatient therapy spaces while also allowing for integrated care at our locations in Kennett Square and Oxford.



# **COMMUNITY HEALTH SCREENINGS**

167

Community
Members Seen

36

Follow up appointments

## Where we Were

- Oxford Chamber of Commerce
- Walmart Pharmacy
- South Mill Champs Cochranville
- Manfredi Cold Storage



- Divine Sent Food Pantry
- PathStone
- The Garage Youth Center
- Lighthouse Youth Center





# **OUR SERVICES**



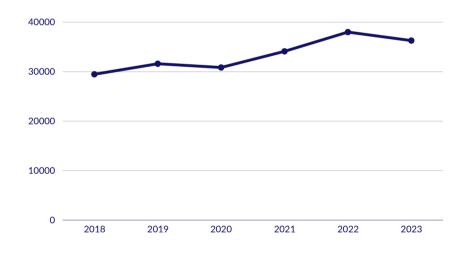
# **Visits by Service**

• Behavioral Health: 1,756

Dental: 3,041Pediatric: 3,249

Women's Health: 3,614Social Assistance: 8,544Primary Care: 16,083

## **TOTAL PATIENT VISITS**





# LCH WELCOMES athenaOne®

Athenahealth, a leading provider of network-enabled software and services for medical groups and health systems nationwide, announced that LCH Health and Community Services has implemented athenaOne, athenahealth's integrated, cloud-based electronic health record (EHR), medical billing, and patient engagement solution, as well as athenaOne Dental, to provide a more unified experience for its patients and providers and to support the nonprofit's growth strategy.

# FINANCIAL HIGHLIGHTS

**REVENUE** 

	2022	2023
REVENUE AND SUPPORT		
Total Revenue and Support	8,886,551	12,048,878
EXPENSES		
Program Services	9,000,955	9,698,344
Supporting Services	1,697,680	2,311,822
Total Expenses	10,698,635	12,010,166
CHANGE IN NET ASSETS	(1,812,084)	38,712
STATEMENT OF FINANCIAL PO YEAR ENDED JUNE 30, 2023	SITION	
	2022	2023
CURRENT ASSETS		
Cash	2,469,999	2,124,661
Other Current Assets	856,366	1,446,910
Total Current Assets	3,326,365	3,571,571
Property and Equipment	3,269,332	3,206,545
OTHER ASSETS	128,670	829,474
Total Assets	6,724,367	7,607,590
LIABILITIES AND NET ASSETS CURRENT LIABILITIES		
Total Liabilities	740,067	1,584,578
NETASSETS		
Total Net Assets	5,984,300	6,023,012
	6,724,367	7,607,590

Contributions Revenue	2,360,463	19%
		48%
Government and Other Contract Revenue	5,737,016	:00/390
Program Service Fees	3,944,734	33%
Other Support	6,665	
TOTAL REVENUE	12,048,878	
CONTRIBUTIONS REVENUE 2023		
Individuals	374,139 16	
Foundations	1,562,365	66%
Corporations	113,426	5%
Government	50,500	2%
Other	260,033	11%
TOTAL CONTRIBUTIONS	2,360,463	
EXPENSES 2023		
Program	9,698,344	81%
Fundraising	198,763	2%
Management and Administrative	2,113,059	17%
TOTAL EXPENSES	12,010,166	

## **OUR FUTURE**

### 50 Years of Dedication: A Golden Jubilee Celebration

This year, LCH commemorates a remarkable 50 years of unwavering commitment to the health and well-being of our community. From our beginnings as a social services agency, we have evolved into a community health center offering comprehensive primary healthcare, touching the lives of almost 9,000 individuals. We express our deepest gratitude to all who have been part of this journey—our dedicated staff, supportive community, and steadfast partners. Our future will be celebrated, innovative and expansive as we move forward alongside our community. LCH will remain nimble so that it can meet the evolving needs of our community's underserved residents.

# **OUR DONORS**

GIFTS OF \$1,000,000 AND ABOVE

Michael and Nancy Pia Foundation

GIFTS OF \$250,000 AND ABOVE

Independence Blue Cross Foundation

GIFTS OF \$100,000 AND ABOVE

United Way of Southern Chester County Pennsylvania Association of Community Health Centers

GIFTS OF \$50,000 AND ABOVE

Alice and Rodman Moorhead, III

Blue Yak Foundation

GIFTS OF \$10,000 TO \$49,999 Ann and Steven Hutton Fund **Applestone Foundation** 

Chester County Commissioners

Chester County Fund for Women and Girls

**Comcast Foundation** Constellation

Delta Dental Community Care Foundation

Domestic Violence Center of Chester County

Greg and Kathy Ann Joseph

Holly & Bradford Swett Charitable Foundation

Joel and Paula Rind

Mary Anne and Edwin Sparks Mr. and Mrs. Michael J. Moran Oxford Area Foundation, Inc. Robert E. Lamb Foundation Inc.

The Roemer Foundation

United Way of Chester County

GIFTS OF \$5,000 TO \$9,999

Ms. Anne Humes

Health Care Improvement Foundation

John and Carlene Jackson

UnidosUS Siemens Energy Casey Family Programs Matz Family Charitable Fund Franny and Franny Abbott

GIFTS OF \$1,000 TO \$4,999 Ms. Andrea Hickey-Mills

Ann LaPides

Avon Grove Lions Foundation, Inc.

Barbara and James Mercante

Beiler-Campbell Realtors and Appraisers

Ms. Betty Garrett

Brooke & Rodman W. Moorhead, IV

**Brown Advisory** Ms. Carol Ann Raviola

CCRES

Cherie L. Wright

Chester County Women's Commission

In memory of Dr. Verplank Ms. Doris A. Hoffman

Elizabeth and Burling Vannote Charitable Fund

Eric and Nina Hansen

Evangelical Lutheran Church of St Michael the

Archangel

Forney Family Foundation Mr. Francis and Mrs. Marjorie Lutz Frederick and Patricia Meserve

**Fulton Bank** 

Gawthrop Greenwood, PC

Greg Lambert

Haggerty, Goldberg, Schleifer & Kupersmith, P.C.

Hockessin Monthly Meeting of Friends

James and Janet Kane James J. Ciarrocchi

James S. Herr Family Foundation Jane and James Greenfield Jeffrey and Michelle Liebesman

GIFTS OF \$1,000 TO \$4,999 (continued)

John and Kerry Harper John and Susan Caldwell

Johnson & Johnson HOLA Chapters

Kate Marcus Leslie Thornton Lisa Passante

Longwood Rotary Foundation

Manfredi Cold Storage & Distribution, Inc.

Melanie Chadwick

Michael and Karen Forwood Oxhaven Communities

Nancy Arnosti

Pen Cap Online Marketing, LLC

People's Light

Phillips Mushroom Farms, L.P. Ronan and Lathie Gannon Mr. and Mrs. Ryan McCann

Run2Shine, Inc.

Samuel Slater and Lornie Forbes

South Mill Champs

T Walter and Marjorie Herbert The Commonwealth Group The Mushroom Festival, Inc. The Walmart Foundation Thomas and Frances Roosevelt

United Way of Greater Philadelphia and Southern New

William O. LaMotte III

**GIFTS TO \$999** 

ACE Anti Human Trafficking Alliance of Oxford

Adam Faulk

Adriana and Christopher Fazio

Alan Silverman Alex Marple Alex Smith Alexa Gray Ali Devlin Alison Payne Allie King Amanda Ayala Amanda Blevins **Andrew Short** Angela Gonzalez

Annette and Wesley Bowers

Anonymous

Antone and Dorothy Ortaldo

Arthur Goldman and Melissa Kurtzman

Barbara and Thomas Mancill

Barbara Harrison McPherson and Michael McPherson

Barbara Rowley Barbarajene Williams Barry and Rachelle Kanofsky Baylee Couch Bell-Cole Family Foundation

Beth Morling and Darrin Pochan Bethany Atkinson

Beverly Hartgrove

Blair and Charles Fleischmann

Brad Schofield

**Brandywine Conservancy** 

Brian E. Kornet Brian Majeski Candy Robinson Carmen Rivera Carol Warren Carter Lindborg Casey Slinkard Catherine Alvarez Catherine Byers Cesar Garcia

Charles and Karen Kruelle

Charles Holden Cheri Boyer

GIFTS TO \$999 (continued)

Cheryl McCann

Chris and Suzanne Hughson

Christa Vanderbilt Christine Allen Cierra Brady Claire Lewis Clara Vasquez Cora Stokes

Courtney and Neftali Erroa

Courtney Balbach Cyndi Valencia Dan and Elaine Burgess Danielle Prior David A. Othmer David Elder David Ross David J Wierz Dawn Cox

Deborah and Bruce Whitney Denis and Gail Newbold Diane DeVestern Domenic Vacca

Donna Hosler **Douglas Myers** Kimberlee Brosnan-Myers

Edward and Julia Farber Edward Tettemer Elizabeth Baker Elizabeth M. Hutz Elizabeth McGettigan Elizabeth Warren Elk Ridge Social Club Elva B. Johnson Emily Bettencourt Emma Morgan Erica Juarez

Erik Garay Ernest and Gabrielle Kimmel Esmeralda Barruea

Mr. Richard C. Bingham

First Baptist Church of Kennett Square

Gebron Wholesale Gertrude and John Steel Givinga Foundation, Inc Gloria Adriana and Daniel Perez

Graciela Ruiz Gretchen Wright Guillermo R. Juncos Gwendoline Knapp Harendra Patel Hedvika Knoth Helen C. Gannon

Helen nd John Hammerschmidt

**Hugh Simmons** Ian and Mariel Whitney Ignacio Peñaloza J. Clayton and Starr Bright

Jake Devlin , Jake Stokes

James and Dorothy Beck James and Nancy Haughton

James Curtis

James Gillespie Blaine James Gillespie Blaine

James Mini

James W. Wheeler Janet K. Johnston Janet Rodriguez Jeanne E. Franklin Jeffrey Marblestone Jennifer Reptsik Jesica Koth Jessica Fuentes Iill Beech

#### GIFTS TO \$999 (continued)

Joe & Cathy Huston John and Ann Taylor John and Carol Lamond John and Mary Devido John and Mary Lou Vansant John and Nancy Papay John and Sandy Slauch John Masciantonio John Nester

John and Sarah Rafferty

Jose Bernal Joseph Greco Josh Holmes Judith A. Hinds

Judith and Maurice Hare

Judith Gibson and David Nelson

Julane Knobil Iulia Coll Julitzy Lemos Kara Ziai Karen Mudgett Karrie Loatman Kate Hoffer Kate Kearney

Kate and Thomas Wickersham Katharine and Ethan Dubow Katie Slauch-Boozer Kelly and Steve Blewitt

Kenneth and Moira Mumma Kimberly Wright

Kristy Douglas Landhope Corporation Lani Morales

Larry Young

Laura and Kevin Mackiewicz

Ms. LeeAnn Riloff Legacy Martial Arts

Leonard and Shannon Rivera Leslee Schad and Louis Kaplan

Leslie Dorsey Leyla & Co. LLC Leyla Lewis Lin Klein

Linda Carter and Patrick Hardesty

Lisa Atkinson

London Grove Monthly Meeting

Louise and John Bennett

Luz Phelps Lynn Hickey Lynne Kent

Mae January and Timothy Sterrett

Marcos Navarrete Margaret E. Draegert Margarita Garay-Zarco Margie Terrana Maria Avila

Maria Mata-Martinez and Yony Gonzalez

Maria Rufe

Mark & Dorothy Guerra Mark and Anna Myers Marshall Oram Martha Straus Martin Pena Mary and Bruce Knapp

Mary Maslar Mary Roth Mauricio Juarez Mayra Richards Meghan Cross

Merwin and Margaret Soash Michael Woodin

Michele Roberts

Mikki and John Washburn

Monica Carreiro

Nancy and Theodore Harrison

Natalie Pabon

New Garden Monthly Meeting

Norma Diego-Flores Oxford Presbyterian Church

Pamela Stephani and Richard Morelli

Patricia Hazzard Patricia R. Doria

Paul Hoffer Paul Keene Paul Salvo

Paula and Randy Brenn Peter Hohenstein Rachel Harad

Rebecca K McAndrews Regina and Matthew Rogers Richard and Holly Gross

Richard D. Skeirik Richard Kupersmith

Richard Lyon and Pamela Allenstein

Robert and Jane Dols Robert and Louisa Leipold Robert and Marcy Fenza

Robert and Mary Howie Robert and Patricia Scott Roberto Lara Lara Ron and Karen Hoess Ronald G. Burke Rudolph F. Karkosak Samantha Carlin Sara Garav Scott and Susan Wartel Selina Toedter

Shari Cooper Sher-Rockee Mushroom Farms Sondra and Wayne Waibel

Stephen Roberts Steve Fulmer

Steven and Deborah Casey Steven and Margaret Castorani

Susanne Betz Suzanne Noble

The Pearls of Distinction Foundation The William K. Stewart Sr. Foundation

Theresa A. Marchesani Theresa L. Marran Thomas Argyris Thomas McGrail Thomas Rush Tiffany Boyd Tyler Arkatin

UBS Financial Services

Unitarian Congregation of West Chester

United Way of Delaware Vanguard Community Fund Vernon and Catharine Magin

Vicky Wallace Victor Esparza Victoria Rutkas Vincent Badali Vivien Gale Brewer Weaver Simmons

Wendy and Jeremiah Powell William and Adrienne Gallagher William and B.D. Lockard

William and Gail Van Wie William and Linda Riondet William and Noreen Haubert

William Hoffer

William Penn Foundation

William Wylie

Wilson King and Victoria Vinton

Yessenia Ortega Zach Fleming

GIFTS-IN-KIND

Direct Relief Longwood Gardens Maris Grove Blanket Circle Nella's Naturals

Safeguard



**CELEBRATING 50 YEARS** OF MAKING THE MISSION POSSIBLE





# **OUR MISSION**

LCH's mission is to improve the health and well-being of people and communities by providing high quality healthcare, resources, and social services.

# **OUR VISION**

LCH will set the highest possible standard for community health and wellness by creating and sustaining the resources, conditions, and opportunities that enable all LCH patients and community members to experience their optimal health and wellness.

# **OUR VALUES**

Respect
Excellence
Patient-Centered
Community-Focused
Dedication