# LCH HEALTH AND COMMUNITY SERVICES

# 2023 ANNUAL IMPACT REPORT





# A WORD FROM OUR LEADERS

Dear LCH Stakeholders,

We are thrilled to present to you our annual report while celebrating a significant milestone in our journey—the 50th anniversary of LCH Health and Community Services. This year's report is especially noteworthy as we unveil exciting developments and initiatives that will shape the future of LCH.

### Pia Center for Behavioral Health: A New Dawn in Mental Health Care

In line with our commitment to holistic healthcare, we are thrilled to announce the opening of the Pia Center for Behavioral Health. This modern facility provides compassionate and comprehensive mental health services by our team of experienced professionals, offering a range of counseling, therapy, and support programs.

### New Electronic Health Record: Transforming Patient Care

To enhance the quality and efficiency of our healthcare services, LCH has implemented athenaOne<sup>®</sup>, a cutting-edge Electronic Health Record (EHR) system. This technology ensures seamless coordination of patient care, improved communication among healthcare providers, and enhanced accessibility to patient information. athenaOne<sup>®</sup> marks a significant step forward in our mission to provide patient-centered, technologically advanced healthcare.

### Health Center Week Community Event: Celebrating Together at Kennett Square Library

LCH organized a Health Center Week Community Event, in celebration of our 50th anniversary, bringing together other non-profit agencies, community members, and LCH staff for a day of health awareness, education, and celebration. The event showcased the various services of our community's non-profits and the services LCH provides, offered health screenings, and fostered community engagement at the new library in Kennett Square.

# OUR BOARD

- John Rafferty, Chair
- James Curtis, Vice Chair
- Jorge Duchini, Treasurer
- Andrea Hickey Mills, Secretary
- Bethany Atkinson
- Roberto Ayllon
- Nolan Bennett
- Brian Kornet
- Julie Landgrebe
- Francis Lutz
- Alice Moorhead (Emeritus)
- Lisa Passante
- Adriana Perez
- Janet Rodriguez
- Deisy Tapia



### Modernized IT Infrastructure: Enhancing Efficiency and Security

In response to the evolving landscape of healthcare technology and cybersecurity threats, LCH has undertaken a comprehensive modernization of our IT infrastructure, adopted a "cloud first" strategy, and strengthened our HIPAA cybersecurity program. Our commitment to staying at the forefront of technological advancements and HIPAA security is key to delivering the best possible care in today's rapidly changing healthcare environment.

# Aledade Medicare Value-Based Medicine Partnership: A Strategic Leap Towards Better Healthcare

We are excited to announce our partnership with Aledade in advancing our commitment to valuebased medicine. This collaboration positions LCH at the forefront of a transformative trend in healthcare, where the focus is on delivering high-quality care while controlling costs.

In closing, we extend our deepest gratitude to everyone who has contributed to LCH's success over the past 50 years. Together, we have built a legacy of care, compassion, and community. As we look to the future, we remain steadfast in our commitment to providing exceptional healthcare services that meet the evolving needs of our community.

### Sincerely,



Ronan W. Gannon Chief Executive Officer



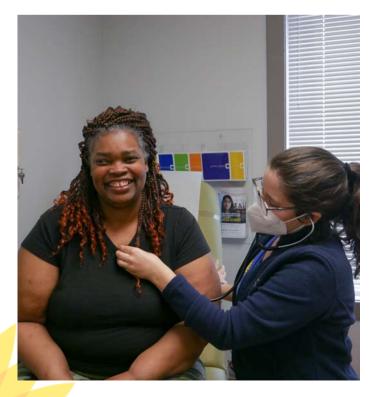
John Rafferty Chair, Board of Directors



# **OUR IMPACT**



Esther has been a patient with LCH for the past 5 years and we've been able to help her throughout various stages of her life. From uninsured to insured, LCH was able to help Esther on her journey to better health. Esther has been working closely with our family nurse practitioner, Kate Hoffer and loves the work Kate has been doing... Esther has been focusing on improving her health by reducing her weight. "Oh my gosh! I was up to 303 pounds and now I think I'm down to 267. I thank her (Kate Hoffer)." We are forever grateful for patients like Esther and look forward to supporting her on her health journey. "LCH is a good place, the doctors the nurses they talk you through it. Anything that you need they'll talk you through it... like I said Kate is the best person to be around, she'll talk you through anything".





**Birds Eye View** 

In 2020, 7-year-old Ingrid started noticing something different with her sight. Everything started to seem blurry in one of her eyes. Our Pediatric provider, Atley Aaron noticed Ingrid couldn't see out of one of her eyes and thought it was best to refer her to an optometrist. Without insurance the cost for an eye doctor visit and glasses was going to be insurmountable. Maria was relieved when she saw the flyer showing the Eagles Eye Mobile van powered by Vision to Learn was visiting LCH. Maria states, "I'm ecstatic that she got her glasses." When asked how Ingrid felt with her new set of lenses Maria said, "She's so happy you can't imagine! She's so happy with her new glasses... Thank you so much! I thank you with all my heart!"

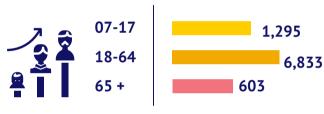
# WHO WE SERVE

# **Patient Demographics**

# **Biological Sex**



# Age



# Federal Poverty Income Level

- 100% FPL and Below: 42%
- 101% 150% FPL: 21%
- 151% 200% FPL: 8%



### **Insured Status**



## Race

- White: 96%
- Black/ African American: 2%
- Other (Asian/ Native American/ Alaska Native): 1%
- Unreported: 1%

# **Our Care: Patients with Active Diagnosis**

- Anxiety (anxiety disorders including PTSD): 719
- Asthma: 168
- Depression: 359
- Diabetes: 1,040
- Hypertension: 1,368
- Obesity: 143

# DONOR SUPPORT FOR BEHAVIORAL HEALTH

### **Community Funding Project**

Representative Chrissy Houlahan successfully funded 14 Community Project Funding priorities, totaling \$10,079,774, through the Appropriations Committee. House LCH participated in the proposal process and is one of 14 community focused recipients of grant "LCH thanks funding. Representative Houlahan for her strong support of our mission on behalf of the nearly 9,000 patients we serve. LCH is celebrating 50 years of serving southern Chester County with comprehensive primary healthcare for everyone in the community", said Ronan Gannon, CEO, "and the Community Project grant will help LCH to continue to adapt to and address our community's evolving behavioral and mental health needs."

### Pia Center for Behavioral Health

Thanks to the generosity of Nancy and Michael Pia, LCH will have dedicated space for behavioral and mental health services at their West Grove location. "LCH understands the profound importance of health and mental well-being, and that is why Mike and I support them in their mission for equitable health care for all members of our community," commented Nancy Pia.

The space will be purposefully designed to create a safe and welcoming place for patients seeking care. "LCH is passionate about providing state-of-the-art, accessible, integrated and equitable healthcare for everyone in our community" said LCH CEO, Ronan Gannon. "We want to provide our patients with the tools they need to lead healthier and happier lives." The Pia Center for Behavioral Health at LCH will include group therapy and outpatient therapy spaces while also allowing for integrated care at our locations in Kennett Square and Oxford.







# **COMMUNITY HEALTH SCREENINGS**



Community Members Seen



Follow up appointments

# Where we Were

- Oxford Chamber of Commerce
- Walmart Pharmacy
- South Mill Champs Cochranville
- Manfredi Cold Storage



- Divine Sent Food Pantry
- PathStone
- The Garage Youth Center
- Lighthouse Youth Center



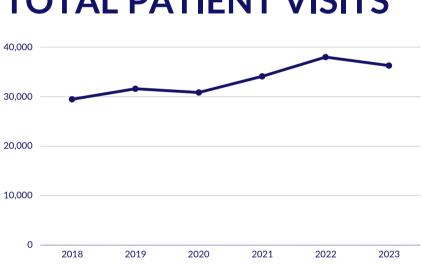


# **OUR SERVICES**



# **Visits by Service**

- Behavioral Health: 1,756
- Dental: 3,041
- Pediatric: 3,249
- Women's Health: 3,614
- Social Assistance: 8,544
- Primary Care: 16,083



# Carn a living

# LCH WELCOMES athenaOne<sup>®</sup>

Athenahealth,<sup>®</sup> a leading provider of network-enabled software and services for medical groups and health systems nationwide, announced that LCH Health and Community Services has implemented athenaOne,<sup>®</sup> athenahealth's integrated, cloud-based electronic health record (EHR), medical billing, and patient engagement solution, as well as athenaOne<sup>®</sup> Dental, to provide a more unified experience for its patients and providers and to support the nonprofit's growth strategy.

# **TOTAL PATIENT VISITS**

# FINANCIAL HIGHLIGHTS

### STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30, 2023

|   | 2022        | 2023       |
|---|-------------|------------|
| REVENUE AND SUPPORT                                   |             |            |
| Total Revenue and Support                             | 8,886,551   | 12,048,878 |
| EXPENSES  |             |            |
| Program Services                                      | 9,000,955   | 9,698,344  |
| Supporting Services                                   | 1,697,680   | 2,311,822  |
| Total Expenses  | 10,698,635  | 12,010,166 |
| CHANGE IN NET ASSETS                                  | (1,812,084) | 38,712     |
| STATEMENT OF FINANCIAL PO<br>YEAR ENDED JUNE 30, 2023 | SITION      |            |
|   | 2022        | 2023       |
| CURRENTASSETS   |             |            |
| Cash  | 2,469,999   | 2,124,661  |
| Other Current Assets                                  | 856,366     | 1,446,910  |
| Total Current Assets                                  | 3,326,365   | 3,571,571  |
| Property and Equipment                                | 3,269,332   | 3,206,545  |
| OTHER ASSETS  | 128,670     | 829,474    |
| Total Assets  | 6,724,367   | 7,607,590  |
| LIABILITIES AND NET ASSETS<br>CURRENT LIABILITIES     |             |            |
| Total Liabilities                                     | 740,067     | 1,584,578  |
| NETASSETS   |             |            |
| Total Net Assets                                      | 5,984,300   | 6,023,012  |
| Total Liabilities and Net Assets                      | 6,724,367   | 7,607,590  |

### REVENUE

| Contributions Revenue                 | 2,360,463 19% |     |
|---------------------------------------|---------------|-----|
| Government and Other Contract Revenue | 5,737,016     | 48% |
| Program Service Fees                  | 3,944,734     | 33% |
| Other Support                         | 6,665         |     |
| TOTAL REVENUE                         | 12,068,878    |     |
| CONTRIBUTIONS REVENUE                 |               |     |
| Individuals                           | 374,139       | 16% |
| Foundations                           | 1,562,365     | 66% |
| Corporations                          | 113,426       | 5%  |
| Government                            | 50,500        | 2%  |
| Other                                 | 260,033       | 11% |
| TOTAL CONTRIBUTIONS                   | 2,360,463     |     |
| EXPENSES<br>2023                      |               |     |
| Program                               | 9,698,344     | 81% |
| Fundraising                           | 198,763       | 2%  |
| Management and Administrative         | 2,113,059     | 17% |
| TOTAL EXPENSES                        | 12,010,166    |     |

# **OUR FUTURE**

### 50 Years of Dedication: A Golden Jubilee Celebration

This year, LCH commemorates a remarkable 50 years of unwavering commitment to the health and well-being of our community. From our beginnings as a social services agency, we have evolved into a community health center offering comprehensive primary healthcare, touching the lives of almost 9,000 individuals. We express our deepest gratitude to all who have been part of this journey—our dedicated staff, supportive community, and steadfast partners. Our future will be celebrated, innovative and expansive as we move forward alongside our community. LCH will remain nimble so that it can meet the evolving needs of our community's underserved residents.

# **OUR DONORS**

### GIFTS OF \$1,000,000 AND ABOVE Michael and Nancy Pia Foundation

GIFTS OF \$250,000 AND ABOVE Independence Blue Cross Foundation

### GIFTS OF \$100,000 AND ABOVE

United Way of Southern Chester County Pennsylvania Association of Community Health Centers

### GIFTS OF \$50,000 AND ABOVE Alice and Rodman Moorhead, III Blue Yak Foundation

GIFTS OF \$10,000 TO \$49,999 Ann and Steven Hutton Fund Applestone Foundation Chester County Commissioners Chester County Fund for Women and Girls **Comcast Foundation** Constellation Delta Dental Community Care Foundation Domestic Violence Center of Chester County Greg and Kathy Ann Joseph Holly & Bradford Swett Charitable Foundation Joel and Paula Rind Mary Anne and Edwin Sparks Mr. and Mrs. Michael J. Moran Oxford Area Foundation, Inc. Robert E. Lamb Foundation Inc. The Roemer Foundation United Way of Chester County

### GIFTS OF \$5,000 TO \$9,999

Ms. Anne Humes Health Care Improvement Foundation John and Carlene Jackson UnidosUS Siemens Energy Casey Family Programs Matz Family Charitable Fund Franny and Franny Abbott

GIFTS OF \$1,000 TO \$4,999 Ms. Andrea Hickey-Mills Ann LaPides Avon Grove Lions Foundation, Inc. Barbara and James Mercante Beiler-Campbell Realtors and Appraisers Ms. Betty Garrett Brooke & Rodman W. Moorhead, IV Brown Advisory Ms. Carol Ann Raviola CCRES Cherie L. Wright Chester County Women's Commission In memory of Dr. Verplank Ms. Doris A. Hoffman Elizabeth and Burling Vannote Charitable Fund Eric and Nina Hansen Evangelical Lutheran Church of St Michael the Archangel Forney Family Foundation Mr. Francis and Mrs. Marjorie Lutz Frederick and Patricia Meserve **Fulton Bank** Gawthrop Greenwood, PC Greg Lambert Haggerty, Goldberg, Schleifer & Kupersmith, P.C. Hockessin Monthly Meeting of Friends James and Janet Kane James J. Ciarrocchi James S. Herr Family Foundation Jane and James Greenfield Jeffrey and Michelle Liebesman

### GIFTS OF \$1,000 TO \$4,999 (continued)

John and Kerry Harper John and Susan Caldwell Johnson & Johnson HOLA Chapters Kate Marcus Leslie Thornton Lisa Passante Longwood Rotary Foundation Manfredi Cold Storage & Distribution, Inc. Melanie Chadwick Michael and Karen Forwood **Oxhaven** Communities Nancy Arnosti Pen Cap Online Marketing, LLC People's Light Phillips Mushroom Farms, L.P. Ronan and Lathie Gannon Mr. and Mrs. Ryan McCann Run2Shine, Inc. Samuel Slater and Lornie Forbes South Mill Champs T Walter and Marjorie Herbert The Commonwealth Group The Mushroom Festival, Inc. The Walmart Foundation Thomas and Frances Roosevelt United Way of Greater Philadelphia and Southern New Jersey William O. LaMotte III

### **GIFTS TO \$999**

Cheri Boyer

ACE Anti Human Trafficking Alliance of Oxford Adam Faulk Adriana and Christopher Fazio Alan Silverman Alex Marple Alex Smith Alexa Gray Ali Devlin Alison Payne Allie King Amanda Ayala Amanda Blevins Andrew Short Angela Gonzalez Annette and Wesley Bowers Anonymous Antone and Dorothy Ortaldo Arthur Goldman and Melissa Kurtzman Barbara and Thomas Mancill Barbara Harrison McPherson and Michael McPherson Barbara Rowley Barbarajene Williams Barry and Rachelle Kanofsky Baylee Couch Bell-Cole Family Foundation Beth Morling and Darrin Pochan Bethany Atkinson Beverly Hartgrove Blair and Charles Fleischmann Brad Schofield Brandywine Conservancy Brian E. Kornet Brian Majeski Candy Robinson Carmen Rivera Carol Warren Carter Lindborg Casey Slinkard **Catherine Alvarez Catherine Byers** Cesar Garcia Charles and Karen Kruelle Charles Holden

GIFTS TO \$999 (continued) Cheryl McCann Chris and Suzanne Hughson Christa Vanderbilt Christine Allen Cierra Brady Claire Lewis Clara Vasquez Cora Stokes Courtney and Neftali Erroa Courtney Balbach Cyndi Valencia Dan and Elaine Burgess Danielle Prior David A. Othmer David Elder David Ross David J Wierz Dawn Cox Deborah and Bruce Whitney Denis and Gail Newbold Diane DeVestern Domenic Vacca Donna Hosler Douglas Myers Kimberlee Brosnan-Myers Edward and Julia Farber Edward Tettemer Elizabeth Baker Elizabeth M. Hutz Elizabeth McGettigan Elizabeth Warren Elk Ridge Social Club Elva B. Johnson Emily Bettencourt Emma Morgan Erica Juarez Erik Garay Ernest and Gabrielle Kimmel Esmeralda Barruea Mr. Richard C. Bingham First Baptist Church of Kennett Square Gebron Wholesale Gertrude and John Steel Givinga Foundation, Inc Gloria Adriana and Daniel Perez Graciela Ruiz Gretchen Wright Guillermo R. Juncos Gwendoline Knapp Harendra Patel Hedvika Knoth Helen C. Gannon Helen nd John Hammerschmidt **Hugh Simmons** Ian and Mariel Whitney Ignacio Peñaloza J. Clayton and Starr Bright Jake Devlin Jake Stokes James and Dorothy Beck James and Nancy Haughton James Curtis James Gillespie Blaine James Gillespie Blaine James Mini James W. Wheeler Janet K. Johnston Janet Rodriguez Jeanne E. Franklin Jeffrey Marblestone Jennifer Reptsik Jesica Koth Jessica Fuentes **Jill Beech** 

GIFTS TO \$999 (continued) Joe & Cathy Huston John and Ann Taylor John and Carol Lamond John and Mary Devido John and Mary Lou Vansant John and Nancy Papay John and Sandy Slauch John Masciantonio John Nester John and Sarah Rafferty Jose Bernal Joseph Greco Josh Holmes Judith A. Hinds Judith and Maurice Hare Judith Gibson and David Nelson Julane Knobil Iulia Coll Julitzy Lemos Kara Ziai Karen Mudgett Karrie Loatman Kate Hoffer Kate Kearney Kate and Thomas Wickersham Katharine and Ethan Dubow Katie Slauch-Boozer Kelly and Steve Blewitt Kenneth and Moira Mumma Kimberly Wright Kristy Douglas Landhope Corporation Lani Morales Larry Young Laura and Kevin Mackiewicz Ms. LeeAnn Riloff Legacy Martial Arts Leonard and Shannon Rivera Leslee Schad and Louis Kaplan Leslie Dorsev Leyla & Co. LLC Leyla Lewis Lin Klein Linda Carter and Patrick Hardesty Lisa Atkinson London Grove Monthly Meeting Louise and John Bennett Luz Phelps Lynn Hickey Lynne Kent Mae January and Timothy Sterrett Marcos Navarrete Margaret E. Draegert Margarita Garay-Zarco Margie Terrana Maria Avila Maria Mata-Martinez and Yony Gonzalez Maria Rufe

Mark & Dorothy Guerra Mark and Anna Myers Marshall Oram Martha Straus Martin Pena Mary and Bruce Knapp Mary Maslar Mary Roth Mauricio Juarez Mayra Richards Meghan Cross Merwin and Margaret Soash Michael Woodin Michele Roberts Mikki and John Washburn Monica Carreiro Nancy and Theodore Harrison Natalie Pabon New Garden Monthly Meeting Norma Diego-Flores Oxford Presbyterian Church Pamela Stephani and Richard Morelli Patricia Hazzard Patricia R. Doria Paul Hoffer Paul Keene Paul Salvo Paula and Randy Brenn Peter Hohenstein Rachel Harad Rebecca K McAndrews **Regina and Matthew Rogers** Richard and Holly Gross Richard D. Skeirik **Richard Kupersmith** Richard Lyon and Pamela Allenstein Robert and Jane Dols Robert and Louisa Leipold Robert and Marcy Fenza



HEALTH AND COMMUNITY SERVICES

CELEBRATING 50 YEARS OF MAKING THE MISSION POSSIBLE

Robert and Mary Howie Robert and Patricia Scott Roberto Lara Lara Ron and Karen Hoess Ronald G. Burke Rudolph F. Karkosak Samantha Carlin Sara Garav Scott and Susan Wartel Selina Toedter Shari Cooper Sher-Rockee Mushroom Farms Sondra and Wayne Waibel Stephen Roberts Steve Fulmer Steven and Deborah Casey Steven and Margaret Castorani Susanne Betz Suzanne Noble The Pearls of Distinction Foundation The William K. Stewart Sr. Foundation Theresa A. Marchesani Theresa L. Marran Thomas Argyris Thomas McGrail Thomas Rush Tiffany Boyd Tyler Arkatin UBS Financial Services Unitarian Congregation of West Chester United Way of Delaware Vanguard Community Fund Vernon and Catharine Magin Vicky Wallace Victor Esparza Victoria Rutkas Vincent Badali Vivien Gale Brewer Weaver Simmons Wendy and Jeremiah Powell William and Adrienne Gallagher William and B.D. Lockard William and Gail Van Wie William and Linda Riondet William and Noreen Haubert William Hoffer William Penn Foundation William Wylie Wilson King and Victoria Vinton Yessenia Ortega Zach Fleming

### GIFTS-IN-KIND

Direct Relief Longwood Gardens Maris Grove Blanket Circle Nella's Naturals Safeguard





# **OUR MISSION**

LCH's mission is to improve the health and well-being of people and communities by providing high quality healthcare, resources, and social services.

# **OUR VISION**

LCH will set the highest possible standard for community health and wellness by creating and sustaining the resources, conditions, and opportunities that enable all LCH patients and community members to experience their optimal health and wellness.

# **OUR VALUES**

Respect Excellence Patient-Centered Community-Focused Dedication