In 2023, LCH Health and Community Services (LCH) will celebrate its 50th year of service to southern Chester County and nearby communities. LCH has evolved over the years, but our core commitment to contributing to a healthier and more connected community remains the same.

A main initiative in 2022 has been and will continue to be supporting our LCH workforce. As our staff serve our patients, we recognize that they need support too. We have invested in the wellbeing of our staff and are conducting ongoing resilience workshops throughout the year. The entire team participated in the Happiness Advantage: Orange Frog Workshops over the summer months, and we had our first all staff in person outdoor celebration in July since 2019. We conducted a community wide Walk for Wellness in the fall and we hold monthly organization wide meetings to discuss progress and to share well-being best practices.

We have recognized the need to provide care beyond our health centers and practices. We have looked for ways to meet people where they need us. Our community health screenings are free to the patient, held at off-site locations and driven by the generous support of donors. We partnered with the Philadelphia Eagles’ Eye Mobile to bring vision services to pediatric patients. Additionally, LCH partnered with the Kennett Library and Chester County Hospital, to increase community health literacy about diabetes care and nutrition.

As we close out our 49th year of service we remain mindful of our past but ready for what the future brings and we are excited about 2023, our 50th year of service. We are here to serve and more committed than ever to make a difference.
Meet Fabián, LCH Patient

Fabián is a husband, father, and hard-working LCH patient who makes his family his priority. One day, after working long-hour days for many years, he noticed he was feeling tired, having pain and tingling in his legs, and his weight had increased.

Fabián came to LCH to see his provider Kate Hoffer, DNP, RN, and was diagnosed with pre-diabetes and Lyme disease. He immediately made the decision to live a healthier lifestyle by changing things like foods he ate, rest, and exercise habits. Kate also recommended Fabián reconsider his work-life balance, so he changed his schedule to have more time for himself and his family.

After some time, Kate noticed that Fabián was feeling happier than ever before. Now, Fabian is resting more, exercising more and eating better. Fabian has lost a lot of weight since coming to LCH and working with Kate, he says, “I feel very, very, very, well!”

Our MISSION

LCH’s mission is to improve the health and well-being of people and communities by providing high quality healthcare, resources, and social services.

Our VISION

LCH will set the highest possible standard for community health and wellness by creating and sustaining the resources, conditions, and opportunities that enable all LCH patients and community members to experience their optimal health and wellness.

Increased Patient Visits

<table>
<thead>
<tr>
<th>Year</th>
<th>Visits</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>29,457</td>
</tr>
<tr>
<td>2019</td>
<td>31,602</td>
</tr>
<tr>
<td>2020</td>
<td>30,847</td>
</tr>
<tr>
<td>2021</td>
<td>34,111</td>
</tr>
<tr>
<td>2022</td>
<td>38,003</td>
</tr>
</tbody>
</table>

Increased Number of Patients

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2021</td>
<td>8,095</td>
</tr>
<tr>
<td>2022</td>
<td>9,209</td>
</tr>
</tbody>
</table>
Our PATIENTS
By The Numbers: Who We Cared For In 2022

AGE
- 0-17 years: 1,418
- 18 - 64 years: 7,209
- 65+ years: 582

SEX
- Male: 3,879
- Female: 5,329
- Other: 1

ETHNICITY
- 97% White/Caucasian
- 2% Black/African American
- 1% Other

RACE
- 86% Hispanic/Latino
- 13% Non-Hispanic/Latino
- 1% Undisclosed

INCOME LEVEL*
- 100% FPL* and below: 43%
- 101% - 150% FPL*: 23%
- 151% - 200% FPL*: 9%

INSURED PATIENTS
- Medicaid/CHIP/Public Ins: 23%
- Medicare: 4%
- Private/Commercial Ins: 14%
- Uninsured or Self-Pay: 59%

Our CARE
By The Numbers: Patients With Active Diagnosis
- Anxiety 754 8%
- Asthma 158 2%
- Depression 387 4%
- Diabetes 971 11%
- Hypertension 1,285 14%
- Obesity 136 1%

*As a Federally Qualified Health Center (FQHC) LCH offers a sliding fee discount program to all patients based on income and family size. The Federal Poverty Level (FPL) in 2022 for an individual is $13,590 and for a family of 4 is $27,750. (www.healthcare.gov)
Our IMPACT

Meet Rogelio, he can hear again thanks to the support of LCH Social Assistance

Rogelio Santana made an important appointment to hear again with the help of LCH! Rogelio started to lose his ability to hear in 2017. He and his family knew that he would better connect with others and provide in his day-to-day life if he could find hearing support.

Rogelio went to the LCH Social Assistance team for help. With no health insurance, Rogelio would need over $1,400 to purchase a pair of hearing aids, an impossible amount for his young family.

LCH connected one of our many partners, the Kennett Square Lions Club, and helped Rogelio apply for hearing aid funding through the Lion James E. “Bing” Miller Charitable Foundation. Rogelio's case was accepted! Rogelio is thrilled to be able to converse with his family and they are elated and relieved he can hear the sounds around him. Now, he can perform his work safely, and he can provide for and connect further with his family and his community.

Our SERVICES

- **6,995 Visits for Social Assistance**
- **3,204 Visits to Pediatrics**
- **1,628 Visits for Outpatient Behavioral Health Services**
- **2,930 Visits for Dental Care**
- **4,310 Visits to Women's Health**
- **1,220 Covid Vaccines Administered**
- **345 Community Health Screenings**
- **774 Patients helped with Medicaid and Insurance Enrollment Services**

LCH in National Diabetes Study

The LCH clinical team participated in a clinical study that explored the impact of integrating technology with patient care for people with diabetes with low literacy/low numeracy skills. During the study, members of the LCH clinical team trained fellow staff members and patients on how to install, connect, and understand diabetes technology.

The study, which was published in *Diabetes Spectrum*, a peer-reviewed journal of the American Diabetes Association, showed that using LifeScan’s OneTouch Verio Flex® meter with a Spanish-language version of its OneTouch Reveal® mobile application (app) led to significant and sustained improvement in diabetes management.
# Our Financial Highlights

## Statements of Activities

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and Support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue and Support</td>
<td>8,886,551</td>
<td>10,717,137</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td>9,000,955</td>
<td>8,403,359</td>
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<tr>
<td>Supporting Services</td>
<td>1,697,680</td>
<td>1,366,446</td>
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<tr>
<td>Total Expenses</td>
<td>10,698,635</td>
<td>9,769,805</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
<td>(1,812,084)</td>
<td>947,332</td>
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</table>

## Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>2,469,999</td>
<td>4,027,006</td>
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<tr>
<td>Other Current Assets</td>
<td>856,366</td>
<td>1,009,326</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>3,326,365</td>
<td>5,036,332</td>
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<tr>
<td>Property and Equipment</td>
<td>3,269,332</td>
<td>3,370,975</td>
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<tr>
<td><strong>Other Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Assets</td>
<td>6,724,367</td>
<td>8,557,050</td>
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<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>740,067</td>
<td>760,666</td>
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<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>5,984,300</td>
<td>7,796,384</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>6,724,367</td>
<td>8,557,050</td>
</tr>
</tbody>
</table>

## Revenue

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions Revenue</td>
<td>1,004,452</td>
</tr>
<tr>
<td>Government and Other Contract Revenue</td>
<td>4,877,426</td>
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<tr>
<td>Program Service Fees</td>
<td>3,022,411</td>
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<tr>
<td>Other Support</td>
<td>(17,738)</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>8,886,551</td>
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</tbody>
</table>

## Contributions Revenue

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>279,161</td>
</tr>
<tr>
<td>Foundations</td>
<td>316,085</td>
</tr>
<tr>
<td>Corporations</td>
<td>45,177</td>
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<tr>
<td>Government</td>
<td>47,676</td>
</tr>
<tr>
<td>Other</td>
<td>316,353</td>
</tr>
<tr>
<td><strong>Total Contributions</strong></td>
<td>1,004,452</td>
</tr>
</tbody>
</table>

## Expenses

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>279,161</td>
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<tr>
<td>Fundraising</td>
<td>168,512</td>
</tr>
<tr>
<td>Management and Administrative</td>
<td>1,529,168</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>10,698,635</td>
</tr>
</tbody>
</table>

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## Our Future

Looking to the future, we have deepened our commitment to improving health and making healthcare more affordable. We hired Joseph A. Greco MD., LCH Medical Director, who oversees healthcare delivery across all practices at LCH, and have streamlined our sliding fee discount for patients who cannot afford locally prevailing fees. We demonstrated compliance with strict finance, governance, clinical and quality requirements and have built a strong foundation for ongoing excellence in these areas. We are in the process of modernizing our technology and infrastructure to improve patient experience and care giver experience. All these initiatives are designed to optimize our delivery of services to this community.
## Our Donors

### GIFTS OF $50,000 and ABOVE
- Blue Yak Foundation
- Independence Blue Cross Foundation
- Mr. and Mrs. Robert D. McNeil
- United Way of Southern Chester County

### GIFTS OF $10,000 TO $49,999
- Bugel Family Fund
- Chart Industries
- Chester County Fund for Women and Girls
- Chester County Commissioners
- Claneil Foundation, Inc.
- Crestlea Foundation
- Ann and Steven Hutton Fund
- Ms. Anne Humes
- Independence Foundation
- Greg and Kathy Ann Joseph
- Marshall-Reynolds Foundation
- Alice and Rodman Moorhead
- Mr. and Mrs. Michael J. Moran
- Dr. and Mrs. Richard Newman
- The McLean Contributionship
- Pennsylvania Association of Community Health Centers
- Michael and Nancy Pia Foundation
- The Roemer Foundation
- United Way of Chester County

### GIFTS OF $5,000 TO $9,999
- Bell-Cole Family Foundation
- Hutton Family HelP Fund
- Michael and Barbara McPherson
- John and Carlene Jackson
- M&T Bank
- Medical Staff at Jennersville Hospital
- Mr. and Mrs. Frederick L. Meserve Jr
- Mary Anne and Ed Sparks
- Matz Family Charitable Fund
- UnidosUS
- West Pharmaceutical Services

### GIFTS OF $1,000 TO $4,999
- Cherie L. Wright
- W.A. Speakman Family Foundation
- E. D. (Dick) Small
- Treat and Betty Monnin
- Ms. Esther Small
- Mr. and Mrs. Robert E. Fenza
- Mrs. Claire F. Finfrock
- First Baptist Church of Kennett Square
- Forney Family Foundation
- Jeanne E. Franklin
- Susan and Dale Frens
- William and Adrienne Gallagher
- Mrs. Helen C. Gannon
- Mrs. Margarita Garay-Zarco
- Mrs. Jeinny Garcia
- Mrs. Mary Catherine Gaver
- Mr. John Gerbron
- Ms. Carolyn Gibson
- Givinga Foundation, Inc
- Mr. and Mrs. Robert D. McNeil
- United Way of Southern Chester County

### GIFTS TO $999
- Mr. and Mrs. Robert D. McNeil
- United Way of Southern Chester County

### GIFTS OF $1,000 TO $4,999 (continued)
- M. Roy Jackson
- James S. Herr Family Foundation
- Mr. Russell B. Jones Jr. and H. Donnan Sharp
- Mr. and Mrs. James Kane
- Mr. William O. LaMotte III
- Landhope Corporation
- Ms. Ann LaPides
- Mr. Jeffrey Liebesman
- Longwood Rotary Foundation
- Mr. Francis and Mrs. Marjorie Lutz
- Ms. Mary M. Mac Kinnon
- Mrs. Barbara Mancill
- Cory Mattia
- MINOAN LLC dba OXHAVEN
- Ms. Carol Raviola
- Thomas and Frances Roosevelt
- Saint Michael Lutheran Church
- Mr. Samuel Slater and Ms. Lornie Forbes Mr. and Mrs. Timothy S. Sterrett
- Mr. and Mrs. Edward Trevorrow
- Burley and Lizzie Vannote
- Eva L. Verplanck* W.A. Speakman Family Foundation
- Cherie L. Wright

### GIFTS TO $999 (continued)
- Mrs. Diane Cripps
- Ms. Karen Y. Cromley
- Mr. Clark Davis
- Mr. Jim Davis
- Barbara and Dominic DeCarlo
- Ms. Eileen DelGaudio
- John and Mary Lou Devido
- Ms. Cynthia DeVitto
- Mrs. Ali Devlin
- Mr. and Mrs. David R. Dickens
- Ms. Norma Diego-Flores
- Eugene DiFilippo III
- Carmel and Charles Diliberto
- Brett Dolente
- Mr. and Mrs. R. M. Dols
- Domestic Violence of Center Chester County
- Mrs. Phoebe A. Driscoll
- Ms. Susan Dunn-Liszuzzo
- Ms. Debra Ebling
- Ms. Morgan Ellithorpe
- Ms. Ellen Endslow
- Mrs. Courtney Erroa
- Exelon Cyber Grants
- Edward and Julia Farber
- Mr. and Mrs. Christopher and Adriana Fazio
- Mr. and Mrs. Robert E. Fenza
- Mrs. Claire F. Finfrock
- First Baptist Church of Kennett Square
- Forney Family Foundation
- Jeanne E. Franklin
- Susan and Dale Frens
- William and Adrienne Gallagher
- Mrs. Helen C. Gannon
- Mrs. Margarita Garay-Zarco
- Mrs. Jeinny Garcia
- Mrs. Mary Catherine Gaver
- Mr. John Gerbron
- Ms. Carolyn Gibson
- Givinga Foundation, Inc
- Mr. David Glenn
- Arthur Goldman and Melissa Kurtzman Mrs. Cristina Gonzalez
- Luz Gonzalez-Rivera
- Ms. Kathleen Gorman
- Ms. Valerie Grant
- Holly and Dick Gross
- Mr. Robert Hankin
- Ms. Judith Hare
- Mr. and Ms. Maurice Hare
- Ms. Nancy Harrison
- Mrs. Beverly Hartgrove
- Mrs. Lanay Hartmann
- Noreen and William Haubert
- Mr. and Mrs. James E. Haughton
- Dr. Jane and Mr. Mark Haughton
- Ms.innitus
- Ms. Lynn Hickey
- Ms. Andrea Hickey-Mills
- Mrs. Sarah N. Hillyer
- Ms. Judith A. Hinds
- Hockessin Monthly Meeting of Friends
- Caroline Hoffer
- Robert R. Howie Jr.
- Danny Hulse
GIFTS TO $999 (continued)

Joseph H. Huston Jr.
Mrs. Elizabeth M. Hutz
Elva B. Johnson
Dr. Louis Kaplan and Ms. Leslee A. Schad
Gabrielle and Ernie Kimmel
Ms. Nancy Kleinberg
Bruce and Mary Knapp
Ms. Gwendoline Knapp
Ms. Julane Knobil
Hedvika Knoth
Mr. Charles Kruele
Mr. and Mrs. John P. Lamond
Dr. Linda L. Lamwers and Dr. Leonard Soroka
Mr. Mark A. Landis and Ms. Michele L. Tucker
Mr. and Mrs. Robert Leipold
David and Leslie Leonard
William H. Lockard
Richard Lyon and Pamela Allenstein
Mr. and Mrs. Vernon C. Magin
Mr./ Mrs. John Manning
Mr. George W. Martin
Ms. Mary Maslar
Mrs. Maria Mata-Martinez
Mr. and Mrs. William M. McCabe
Mr. and Mrs. Ryan McCann
Geraldine Melascaglia
Mr. and Mrs. James Mercante
Mrs. Yokasty Mercedes
Ms. Sue Milazzo
Mortgage Country
Ms. Anne Moss
Ken and Moira Mumma
Ms. Hillary Murray
Elizabeth Muscato
Mr. Douglas W. Myers and Ms. Kimberlee A. Brosnan-Myers
Mark and Anna Myers
Ms. Christine Neifert
Mr. John D. Neiman
Network for Good
New Garden Monthly Meeting

Gail and Denis Newbold
Ms. Suzanne Noble
Ms. Rona Obert
Mr. Herbert F. Oettgen
Mr. Antoine Ortaido
Mr. David A. Othmer
Oxford Presbyterian Church
John Papay
Mr. Harendra Patel
Ms. Margaret R. Patten
Ms. Alison Payne
Penn State Survey Research Center
Ms. Rachel Pollander
Carla M. Puppin
Mrs. Betsy Quijano
Mr. and Mrs. William M. McCabe
Mr. John Rafferty
Mrs. LeeAnn Riloff
William Riondet
Mr. Steve Roberts
Mrs. Regina C. Rogers
Mr. David Ross
Ms. Barbara Rowley
Mrs. Maria Rufe
Ms. Susan Safford
Mr. Paul Salvo
Mr. Hollis Scarborough
Mr. and Mrs. J. Matthew Scarborough
Mr. and Mrs. Richard Schaftlein
Dr. and Dr. R. J. Schmitt
Mrs. Lynne Seligman
Bill Seybold
Mr. Alan Silverman
Mr. Richard D. Skeirik
Ms. Katie Slauch-Boozer
Mr. and Mrs. Merwin A. Soash
Honorable Walter Stapleton and Ms. Georgianna Hannum Stapleton
Mrs. Gertrude G. Steel
Martha Straus
Meredith Sullivan
Mr. Rafael E. Tamargo
John and Ann Taylor

Ms. Susan Tedesco
John M. Thaeder
The William K. Stewart Sr. Foundation
Linda Traver
Mr. and Mrs. Nicholas Truncellito
Ms. Michele L. Tucker R.N.
Mr. and Mrs. Mark Tully
Mrs. Marcia Tyrrell
Mr. and Mrs. Joseph Ucciferro
Unitarian Congregation of West Chester
United Way of Delaware
United Way of Greater Philadelphia and Southern New Jersey
Eduardo M. Valdivieso
Vallorani Mushroom
Mr. and Mrs. William A. Van Wie
Christa Vanderbilt
Vanguard Community Fund
John Vansant
Mr. and Mrs. Wayne Waibel
John and Mikki Washburn
Douglas & Betsy Wenny
James W. Wheeler
Deborah Whitney
Whitney Family
Kate and Thomas Wickersham
AubreyWiechecki
Keira Wiechecki
David J Wierz
William Penn Foundation
Ms. Catherine Williams
Chris and Kirstie Wills
Ms. Therese Woodman
Rev. Susan Worrell
William W. Wylie, Jr. and Family
Jennifer Zavala

GIFTS-IN-KIND

Direct Relief
Maris Grove Blanket Circle
Nella's Naturals
Safeguard