



LCH

HEALTH AND COMMUNITY SERVICES

**2022 ANNUAL
IMPACT REPORT**

2022 Board of Directors

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Alice Kerr Moorhead*

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Domenic Vacca

*Member Emeritus

In 2023, LCH Health and Community Services (LCH) will celebrate its 50th year of service to southern Chester County and nearby communities. LCH has evolved over the years, but our core commitment to contributing to a healthier and more connected community remains the same.

A main initiative in 2022 has been and will continue to be supporting our LCH workforce. As our staff serve our patients, we recognize that they need support too. We have invested in the wellbeing of our staff and are conducting ongoing resilience workshops throughout the year. The entire team participated in the Happiness Advantage: Orange Frog Workshops over the summer months, and we had our first all staff in person outdoor celebration in July since 2019. We conducted a community wide Walk for Wellness in the fall and we hold monthly organization wide meetings to discuss progress and to share well-being best practices.

We have recognized the need to provide care beyond our health centers and practices. We have looked for ways to meet people where they need us. Our community health screenings are free to the patient, held at off-site locations and driven by the generous support of donors. We partnered with the Philadelphia Eagles' Eye Mobile to bring vision services to pediatric patients. Additionally, LCH partnered with the Kennett Library and Chester County Hospital, to increase community health literacy about diabetes care and nutrition.

As we close out our 49th year of service we remain mindful of our past but ready for what the future brings and we are excited about 2023, our 50th year of service. We are here to serve and more committed than ever to make a difference.



Ronan W. Gannon
Chief Executive
Officer



Pia McCann
Chair, Board of Directors



Our VALUES

- Respect
- Excellence
- Patient-centered
- Community-focused
- Dedication

Our IMPACT

Meet Fabián , LCH Patient

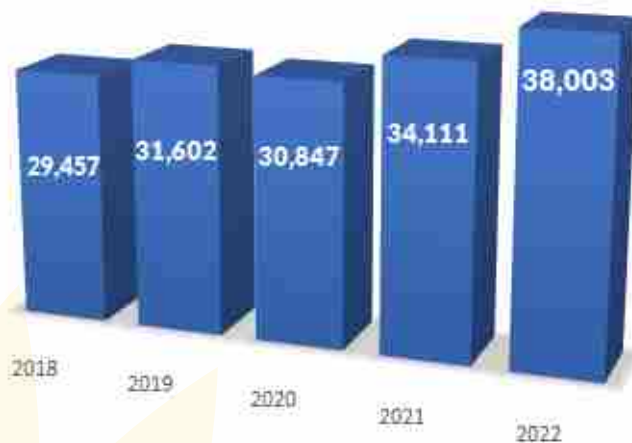


Fabián is a husband, father, and hard-working LCH patient who makes his family his priority. One day, after working long-hour days for many years, he noticed he was feeling tired, having pain and tingling in his legs, and his weight had increased.

Fabián came to LCH to see his provider Kate Hoffer, DNP, RN, and was diagnosed with pre-diabetes and Lyme disease. He immediately made the decision to live a healthier lifestyle by changing things like foods he ate, rest, and exercise habits. Kate also recommended Fabián reconsider his work-life balance, so he changed his schedule to have more time for himself and his family.

After some time, Kate noticed that Fabián was feeling happier than ever before. Now, Fabian is resting more, exercising more and eating better. Fabian has lost a lot of weight since coming to LCH and working with Kate, he says, "I feel very, very, very, well!"

Increased Patient Visits



Our MISSION

LCH's mission is to improve the health and well-being of people and communities by providing high quality healthcare, resources, and social services.

Our VISION

LCH will set the highest possible standard for community health and wellness by creating and sustaining the resources, conditions, and opportunities that enable all LCH patients and community members to experience their optimal health and wellness.

Increased Number of Patients



Our PATIENTS

By The Numbers: Who We Cared For In 2022

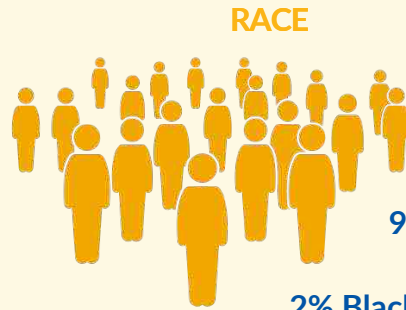


AGE

0-17 years: 1,418

18 - 64 years: 7,209

65+ years: 582



RACE

1% Other

97% White/Caucasian

2% Black/African American

100% FPL* and below: 43%

101% - 150% FPL*: 23%

151% - 200% FPL*: 9%



INCOME LEVEL*

Medicaid/CHIP/Public Ins: 23%

Medicare: 4%

Private/Commercial Ins: 14%

Uninsured or Self-Pay: 59%



INSURED PATIENTS



Male: 3,879



Female: 5,329



Other: 1

SEX

86% Hispanic/Latino

13% Non-Hispanic/Latino

1% Undisclosed



ETHNICITY

Our CARE

By The Numbers: Patients With Active Diagnosis

▪ Anxiety	754	8%
▪ Asthma	158	2%
▪ Depression	387	4%
▪ Diabetes	971	11%
▪ Hypertension	1,285	14%
▪ Obesity	136	1%

*As a Federally Qualified Health Center (FQHC) LCH offers a sliding fee discount program to all patients based on income and family size. The Federal Poverty Level (FPL) in 2022 for an individual is \$13,590 and for a family of 4 is \$27,750. (www.healthcare.gov)

LCH in National Diabetes Study

Our IMPACT

Meet Rogelio, he can hear again thanks to the support of LCH Social Assistance



Rogelio Santana made an important appointment to hear again with the help of LCH! Rogelio started to lose his ability to hear in 2017. He and his family knew that he would better connect with others and provide in his day-to-day life if he could find hearing support.

Rogelio went to the LCH Social Assistance team for help. With no health insurance, Rogelio would need over \$1,400 to purchase a pair of hearing aids, an impossible amount for his young family.

LCH connected one of our many partners, the Kennett Square Lions Club, and helped Rogelio apply for hearing aid funding through the Lion James E. "Bing" Miller Charitable Foundation. Rogelio's case was accepted! Rogelio is thrilled to be able to converse with his family and they are elated and relieved he can hear the sounds around him. Now, he can perform his work safely, and he can provide for and connect further with his family and his community.

The LCH clinical team participated in a clinical study that explored the impact of integrating technology with patient care for people with diabetes with low literacy/low numeracy skills. During the study members of the LCH clinical team trained fellow staff members and patients on how to install, connect, and understand diabetes technology.

The study, which was published in *Diabetes Spectrum*, a peer-reviewed journal of the American Diabetes Association, showed that using LifeScan's OneTouch Verio Flex® meter with a Spanish-language version of its OneTouch Reveal® mobile application (app) led to significant and sustained improvement in diabetes management.



Our SERVICES



6,995 Visits for Social Assistance



4,310 Visits to Women's Health



3,204 Visits to Pediatrics



1,220 Covid Vaccines Administered



1,628 Visits for Outpatient Behavioral Health Services



345 Community Health Screenings



2,930 Visits for Dental Care



774 Patients helped with Medicaid and Insurance Enrollment Services

Our Financial Highlights

STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30, 2022

	2022	2021
REVENUE AND SUPPORT		
Total Revenue and Support	8,886,551	10,717,137
EXPENSES		
Program Services	9,000,955	8,403,359
Supporting Services	1,697,680	1,366,446
Total Expenses	10,698,635	9,769,805
CHANGE IN NET ASSETS	(1,812,084)	947,332

STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30, 2022

	2022	2021
CURRENT ASSETS		
Cash	2,469,999	4,027,006
Other Current Assets	856,366	1,009,326
Total Current Assets	3,326,365	5,036,332
Property and Equipment	3,269,332	3,370,975
OTHER ASSETS		
Total Assets	6,724,367	8,557,050
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Total Liabilities	740,067	760,666
NET ASSETS		
Total Net Assets	5,984,300	7,796,384
Total Liabilities and Net Assets	6,724,367	8,557,050

REVENUE 2022

Contributions Revenue	1,004,452	11%
Government and Other Contract Revenue	4,877,426	55%
Program Service Fees	3,022,411	34%
Other Support	(17,738)	
TOTAL REVENUE	8,886,551	

CONTRIBUTIONS REVENUE 2022

Individuals	279,161	28%
Foundations	316,085	31%
Corporations	45,177	5%
Government	47,676	5%
Other	316,353	31%
TOTAL CONTRIBUTIONS	1,004,452	

EXPENSES 2022

Program	279,161	84%
Fundraising	168,512	2%
Management and Administrative	1,529,168	14%
TOTAL EXPENSES	10,698,635	

Our Future

Looking to the future, we have deepened our commitment to improving health and making healthcare more affordable. We hired Joseph A. Greco MD., LCH Medical Director, who oversees healthcare delivery across all practices at LCH, and have streamlined our sliding fee discount for patients who cannot afford locally prevailing fees. We demonstrated compliance with strict finance, governance, clinical and quality requirements and have built a strong foundation for ongoing excellence in these areas. We are in the process of modernizing our technology and infrastructure to improve patient experience and care giver experience. All these initiatives are designed to optimize our delivery of services to this community.

Our Donors

GIFTS OF \$50,000 and ABOVE

Blue Yak Foundation
Independence Blue Cross Foundation
Mr. and Mrs. Robert D. McNeil
United Way of Southern Chester County

GIFTS OF \$10,000 TO \$49,999

Bugel Family Fund
Chart Industries
Chester County Fund for Women and Girls
Chester County Commissioners
Claneil Foundation, Inc.
Crestlea Foundation
Ann and Steven Hutton Fund
Ms. Anne Humes
Independence Foundation
Greg and Kathy Ann Joseph
Marshall-Reynolds Foundation
Alice and Rodman Moorhead
Mr. and Mrs. Michael J. Moran
Dr. and Mrs. Richard Newman
The McLean Contributionship
Pennsylvania Association of Community Health Centers
Michael and Nancy Pia Foundation
The Roemer Foundation
United Way of Chester County

GIFTS OF \$5,000 TO \$9,999

Bell-Cole Family Foundation
Hutton Family HeLP Fund
Michael and Barbara McPherson
John and Carlene Jackson
M&T Bank
Medical Staff at Jennersville Hospital
Mr. and Mrs. Frederick L. Meserve Jr
Mary Anne and Ed Sparks
Matz Family Charitable Fund
UnidosUS
West Pharmaceutical Services

GIFTS OF \$1,000 TO \$4,999

Franny and Franny Abbott
Access Matters
Ms. Nancy Arnosti
Avon Grove Lions Foundation, Inc.
Beiler-Campbell Realtors and Appraisers
Mr. John W. Caldwell
Casey Family Programs
CCRES
Chester County Community Foundation
Mr. and Mrs. Chris J. Close
Mr. and Mrs. Chris Corridoni
Emergency Care Specialists, P.C.
Mr. Michael Forwood
Ronan and Lathie Gannon
Ms. Betty Garrett
Give Lively Foundation Inc.
Ms. and Mr. Jane Greenfield
Mr. Eric R. Hansen
Kerry and John Harper
Health Care Improvement Foundation
Mr. and Mrs. T Walter Herbert
Mr. and Mrs. Richard Hoerner
Ms. Doris A. Hoffman

GIFTS OF \$1,000 TO \$4,999 (continued)

M. Roy Jackson
James S. Herr Family Foundation
Mr. Russell B. Jones Jr. and H. Donnan Sharp
Mr. and Mrs. James Kane
Mr. William O. LaMotte III
Landhope Corporation
Ms. Ann LaPides
Mr. Jeffrey Liebesman
Longwood Rotary Foundation
Mr. Francis and Mrs. Marjorie Lutz
Ms. Mary M. Mac Kinnon
Mrs. Barbara Mancill
Cory Mattia
MINOAN LLC dba OXHAVEN
Ms. Carol Raviola
Thomas and Frances Roosevelt
Saint Michael Lutheran Church
Mr. Samuel Slater and Ms. Lornie Forbes Mr.
and Mrs. Timothy S. Sterrett
Mr. and Mrs. Edward Trevorrow
Burley and Lizzie Vannotte
Eva L. Verplanck*
W.A. Speakman Family Foundation
Cherie L. Wright

GIFTS TO \$999

Ms. Atley Aaron
Ms. Marthe Adler
Ms. Maria Aguilera
Ms. Christine Allen
Mrs. Daphne Alos
Mr. Casey Alrich
Ms. Catherine Alvarez
Anonymous
Ms. Brenda Arizmendi
Ms. Bethany Atkinson
Ms. Nancy Barnabei
Mr. Mark Beauchamp
Mr. and Mrs. James W. Beck
Jill Beech
Mrs. Louise B. Bennett
Mr. Richard C. Bingham
Ms. Amanda Blevins
Mr. and Mrs. Steve Blewitt
Cheri Boyer
Dr. Paula Brenn
Vivien Gale Brewer
Dr. B. Gerard & Barbara Bricks
Starr C. and J. Clayton Bright
Mr. and Mrs. Newton Brosius
Joan and Bob Buck
Michael and Katherine Bucklin
Dan and Elaine Burgess
Ms. Jenny Cadwalader
Mr. Jonathan Callahan
Ryan Callahan
Mr. and Mrs. Steven W. Casey
Mr. David Chase
Mr. Joseph Claricurzio
Ms. Kathryn Cloyd
Ms. Carol Coleman
Ms. Ann Conley
Mr. and Mrs. Brian Courtney

GIFTS TO \$999 (continued)

Mrs. Diane Cripps
Ms. Karen Y. Cromley
Mr. Clark Davis
Mr. Jim Davis
Barbara and Dominic DeCarlo
Ms. Eileen DelGaudio
John and Mary Lou Devido
Ms. Cynthia DeVitto
Mrs. Ali Devlin
Mr. and Mrs. David R. Dickens
Ms. Norma Diego-Flores
Eugene DiFilippo III
Carmel and Charles Diliberto
Brett Dolente
Mr. and Mrs. R. M. Dols
Domestic Violence of Center Chester County
Mrs. Phoebe A. Driscoll
Ms. Susan Dunn-Lisuzzo
Ms. Debra Ebling
Ms. Morgan Ellithorpe
Ms. Ellen Endslo
Mrs. Courtney Erroa
Exelon Cyber Grants
Edward and Julia Farber
Mr. and Mrs. Christopher and Adriana Fazio
Mr. and Mrs. Robert E. Fenza
Mrs. Claire F. Finrock
First Baptist Church of Kennett Square
Forney Family Foundation
Jeanne E. Franklin
Susan and Dale Frens
William and Adrienne Gallagher
Mrs. Helen C. Gannon
Mrs. Margarita Garay-Zarco
Mrs. Jeinny Garcia
Mrs. Mary Catherine Gaver
Mr. John Gerbron
Ms. Carolyn Gibson
Givinga Foundation, Inc
Mr. David Glenn
Arthur Goldman and Melissa Kurtzman Mrs.
Cristina Gonzalez
Luz Gonzalez-Rivera
Ms. Kathleen Gorman
Ms. Valerie Grant
Holly and Dick Gross
Mr. Robert Hankin
Ms. Judith Hare
Mr. and Ms. Maurice Hare
Ms. Nancy Harrison
Mrs. Beverly Hartgrove
Mrs. Lanay Hartmann
Noreen and William Haubert
Mr. and Mrs. James E. Houghton
Dr. Jane and Mr. Mark Hershberger
Ms. Lynn Hickey
Ms. Andrea Hickey-Mills
Mrs. Sarah N. Hillyer
Ms. Judith A. Hinds
Hockessin Monthly Meeting of Friends
Caroline Hoffer
Robert R. Howie Jr.
Danny Hulse

GIFTS TO \$999 (continued)

Joseph H. Huston Jr.
Mrs. Elizabeth M. Hutz
Elva B. Johnson
Dr. Louis Kaplan and Ms. Leslee A. Schad
Gabrielle and Ernie Kimmel
Ms. Nancy Kleinberg
Bruce and Mary Knapp
Ms. Gwendoline Knapp
Ms. Julane Knobil
Hedvika Knoth
Mr. Charles Kruelle
Mr. and Mrs. John P. Lamond
Dr. Linda L. Lamwers and Dr. Leonard Soroka
Mr. Mark A. Landis and Ms. Michele L. Tucker
Mr. and Mrs. Robert Leipold
David and Leslie Leonard
William H. Lockard
Richard Lyon and Pamela Allenstein
Mrs. Laura Mackiewicz
Mr. and Mrs. Vernon C. Magin
Mr. and/ Mrs. John Manning
Mr. George W. Martin
Ms. Mary Maslar
Mrs. Maria Mata-Martinez
Mr. and Mrs. William M. McCabe
Mr. and Mrs. Ryan McCann
Geraldine Melascaglia
Mr. and Mrs. James Mercante
Mrs. Yokasty Mercedes
Ms. Sue Milazzo
Mortgage Country
Ms. Anne Moss
Ken and Moira Mumma
Ms. Hillary Murray
Elizabeth Muscato
Mr. Douglas W. Myers and Ms. Kimberlee A. Brosnan-Myers
Mark and Anna Myers
Ms. Christine Neifert
Mr. John D. Neiman
Network for Good
New Garden Monthly Meeting

Gail and Denis Newbold
Ms. Suzanne Noble
Ms. Rona Obert
Mr. Herbert F. Oettgen
Mr. Antone Ortaldo
Mr. David A. Othmer
Oxford Presbyterian Church
John Papay
Mr. Harendra Patel
Mr. Margaret R. Patten
Ms. Alison Payne
Penn State Survey Reseach Center
Ms. Rachel Pollander
Carla M. Puppin
Mrs. Betsy Quijano
Mr. and Mrs. William M. McCabe
Mr. John Rafferty
Mrs. LeeAnn Riloff
William Riondet
Mr. Steve Roberts
Mrs. Regina C. Rogers
Mr. David Ross
Ms. Barbara Rowley
Mrs. Maria Rufe
Ms. Susan Safford
Mr. Paul Salvo
Mr. Hollis Scarborough
Mr. and Mrs. J. Matthew Scarborough
Mr. and Mrs. Richard Schaftlein
Dr. and Dr. R. J. Schmitt
Mrs. Lynne Seligman
Bill Seybold
Mr. Alan Silverman
Mr. Richard D. Skeirik
Ms. Katie Slauch-Boozer
Mr. and Mrs. Merwin A. Soash
Honorable Walter Stapleton and Ms. Georgianna Hannum Stapleton
Mrs. Gertrude G. Steel
Martha Straus
Meredith Sullivan
Mr. Rafael E. Tamargo
John and Ann Taylor

Ms. Susan Tedesco
John M. Thaeber
The William K. Stewart Sr. Foundation
Linda Traver
Mr. and Mrs. Nicholas Truncellito
Ms. Michele L. Tucker R.N.
Mr. and Mrs. Mark Tully
Mrs. Marcia Tyrrell
Mr. and Mrs. Joseph Ucciferro
Unitarian Congregation of West Chester
United Way of Delaware
United Way of Greater Philadelphia and Southern New Jersey
Eduardo M. Valdivieso
Vallorani Mushroom
Mr. and Mrs. William A. Van Wie
Christa Vanderbilt
Vanguard Community Fund
John Vansant
Mr. and Mrs. Wayne Waibel
John and Mikki Washburn
Douglas & Betsy Wenny
James W. Wheeler
Deborah Whitney
Whitney Family
Kate and Thomas Wickersham
Aubrey Wiechecki
Keira Wiechecki
David J Wierz
William Penn Foundation
Ms. Catherine Williams
Chris and Kirstie Wills
Ms. Therese Woodman
Rev. Susan Worrell
William W. Wylie, Jr. and Family
Jennifer Zavala

GIFTS-IN-KIND

Direct Relief
Maris Grove Blanket Circle
Nella's Naturals
Safeguard



Kennett Square
731 West Cypress Street
Kennett Square, PA 19348

Oxford
14 South 3rd Street
Oxford, PA 19363

West Grove
105 Vineyard Way,
Suite 103 & 200 West
Grove, PA 19390