



LCH

HEALTH AND COMMUNITY SERVICES



2020 ANNUAL REPORT



On behalf of LCH, I am pleased to bring you this report on our activities in the past year. As you might imagine, it has been an extraordinary time to be a community health center. Now more than ever, it is clear that our services are a lifeline for more than 8,000 people a year in southern Chester County. We are extremely proud to continue providing our essential services to those who need us, and proud as well of the dedication of our staff and the adaptability our organization has demonstrated in the past year.

Of course, our response to the COVID-19 pandemic is top of mind, and we have responded continually to the changing needs of our community. We launched telemedicine visits, opened an outdoor medical unit in Kennett to test and treat patients with COVID-19 symptoms, and organized COVID-19 testing days at area mushroom farms. In addition, we played a key role in educating our community about the virus' symptoms and ways to stay safe. In this "new normal" of health care, we have adapted all of our sites and services to keep our staff and our patients as safe as possible.

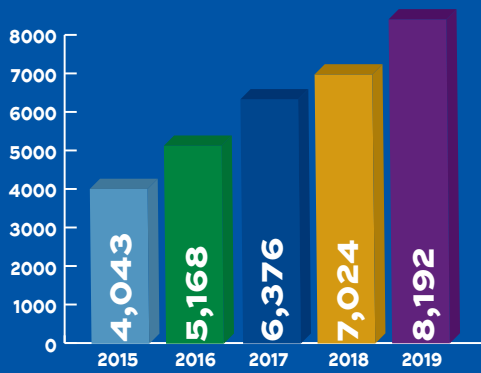
LCH is not merely surviving in these turbulent times. We continue to grow and thrive. The past year saw a significant expansion of our behavioral health services, as we hired a Psychiatric Nurse Practitioner who can offer medication therapy and treatment for mental health conditions, working in tandem with our existing Behavioral Health Consultant team. We opened a new Pediatric Center in West Grove in the spring to provide a medical home for our youngest patients. LCH also expanded its first youth education program, called Escalera, at Avon Grove High School. As you read this, we are working to outfit our new, larger Oxford LCH site, which we expect to open in the spring of 2021.

I cannot overstate my appreciation of all those who have rallied to LCH this year, whether to support our COVID-19 response or one of the other initiatives mentioned in this letter. We absolutely could not do this work without the friendship and generosity of our community. Thank you so much for working with us to keep southern Chester County strong and healthy!

In good health,

Jeanne E. Casner
Chair, Board of Directors

ACCOMPLISHMENTS



Through our expanded services and new locations, we have **more than doubled** the number of members we have cared for over the past five years.

LCH'S COVID-19 RESPONSE

LCH staff have worked with admirable dedication throughout this difficult time, and we expect to remain responsive to the ever-changing pandemic. When a vaccine is available, we expect we will play a major role in its distribution in southern Chester County.

- Launched HIPAA-compliant telemedicine, to enable us to serve our routine patients who could not come to our offices in the spring, and who still may not be fully comfortable with in-person visits.
- Created a temperature-controlled outdoor medical unit in Kennett Square to test and treat COVID-19 symptomatic LCH patients. This unit will remain in place until a vaccine is developed and distributed. Keeping all patients with fever and/or upper respiratory symptoms in the trailer has allowed us to resume indoor office visits for all other patients.
- Created a mobile medical unit to travel to area mushroom farms and conduct COVID-19 testing and contact tracing for their employees.
- Put into place a wide array of safety measures, including plexiglass screens, personal protective equipment (PPE) for staff, HEPA air filters, limited patient schedule to ensure social distancing, and doubled cleaning and sanitization protocols.
- Ongoing patient education in Spanish and English to ensure that the community we serve adopts safe habits and prevents the spread of the virus.



WEST GROVE SPECIALTY CARE SITE GROWS

LCH's Women's Health team and Dental Center share a site in West Grove and in early 2020, the site was augmented to include our new Pediatric Center. This beautiful new site will make it easy for babies born to women in our prenatal program to transition to pediatric care under the same roof as well as to access dental care. We are delighted to help keep our community's children healthier, providing children with well child visits, immunizations, developmental screenings, and behavioral health support.

FINANCIAL HIGHLIGHTS

STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30

	2019	2020
REVENUE AND SUPPORT		
Total Revenue and Support	7,362,998	8,485,962
EXPENSES		
Program Services	6,244,003	7,415,084
Supporting Services	1,092,884	1,100,571
Total Expenses	7,336,887	8,515,655
CHANGE IN NET ASSETS	26,111	(29,693)

STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30

	2019	2020
CURRENT ASSETS		
Cash	3,086,403	3,724,204
Other Current Assets	838,619	1,302,076
Total Current Assets	3,925,022	5,026,280
Property and Equipment	3,308,251	3,283,351
OTHER ASSETS		
Total Assets	7,403,242	8,429,959
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Total Liabilities	524,497	1,580,907
NET ASSETS		
Total Net Assets	6,878,745	6,849,052
Total Liabilities and Net Assets	7,403,242	8,429,959

REVENUE 2020

Contributions Revenue	1,907,878	22%
Government and Other Contract Revenue	3,931,387	46%
Program Service Fees	2,610,655	31%
Other Support	36,042	<1%
TOTAL REVENUE	8,485,962	

CONTRIBUTIONS REVENUE 2020

Individuals	200,102	10%
Foundations	692,135	37%
Corporations	139,595	7%
Government	30,000	2%
Other	846,046	44%
TOTAL CONTRIBUTIONS	1,907,878	

EXPENSES 2020

Program	7,415,084	87%
Fundraising	166,106	2%
Management and Administrative	934,465	11%
TOTAL EXPENSES	8,515,655	

Visit www.LaComunidadHispana.org/About-Us/ to see our full list of supporters.

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GIFTS OF \$50,000 TO \$99,999

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GIFTS TO \$999

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