On behalf of LCH, I am pleased to bring you this report on our activities in the past year. As you might imagine, it has been an extraordinary time to be a community health center. Now more than ever, it is clear that our services are a lifeline for more than 8,000 people a year in southern Chester County. We are extremely proud to continue providing our essential services to those who need us, and proud as well of the dedication of our staff and the adaptability our organization has demonstrated in the past year.

Of course, our response to the COVID-19 pandemic is top of mind, and we have responded continually to the changing needs of our community. We launched telemedicine visits, opened an outdoor medical unit in Kennett to test and treat patients with COVID-19 symptoms, and organized COVID-19 testing days at area mushroom farms. In addition, we played a key role in educating our community about the virus’ symptoms and ways to stay safe. In this “new normal” of health care, we have adapted all of our sites and services to keep our staff and our patients as safe as possible.

LCH is not merely surviving in these turbulent times. We continue to grow and thrive. The past year saw a significant expansion of our behavioral health services, as we hired a Psychiatric Nurse Practitioner who can offer medication therapy and treatment for mental health conditions, working in tandem with our existing Behavioral Health Consultant team. We opened a new Pediatric Center in West Grove in the spring to provide a medical home for our youngest patients. LCH also expanded its first youth education program, called Escalera, at Avon Grove High School. As you read this, we are working to outfit our new, larger Oxford LCH site, which we expect to open in the spring of 2021.

I cannot overstate my appreciation of all those who have rallied to LCH this year, whether to support our COVID-19 response or one of the other initiatives mentioned in this letter. We absolutely could not do this work without the friendship and generosity of our community. Thank you so much for working with us to keep southern Chester County strong and healthy!

In good health,

Jeanne E. Casner
Chair, Board of Directors
West Grove specialty care site grows

LCH’s Women’s Health team and Dental Center share a site in West Grove and in early 2020, the site was augmented to include our new Pediatric Center. This beautiful new site will make it easy for babies born to women in our prenatal program to transition to pediatric care under the same roof as well as to access dental care. We are delighted to help keep our community’s children healthier, providing children with well child visits, immunizations, developmental screenings, and behavioral health support.

LCH’s COVID-19 response

LCH staff have worked with admirable dedication throughout this difficult time, and we expect to remain responsive to the ever-changing pandemic. When a vaccine is available, we expect we will play a major role in its distribution in southern Chester County.

- Launched HIPAA-compliant telemedicine, to enable us to serve our routine patients who could not come to our offices in the spring, and who still may not be fully comfortable with in-person visits.
- Created a temperature-controlled outdoor medical unit in Kennett Square to test and treat COVID-19 symptomatic LCH patients. This unit will remain in place until a vaccine is developed and distributed. Keeping all patients with fever and/or upper respiratory symptoms in the trailer has allowed us to resume indoor office visits for all other patients.
- Created a mobile medical unit to travel to area mushroom farms and conduct COVID-19 testing and contact tracing for their employees.
- Put into place a wide array of safety measures, including plexiglass screens, personal protective equipment (PPE) for staff, HEPA air filters, limited patient schedule to ensure social distancing, and doubled cleaning and sanitization protocols.
- Ongoing patient education in Spanish and English to ensure that the community we serve adopts safe habits and prevents the spread of the virus.

Through our expanded services and new locations, we have **more than doubled** the number of members we have cared for over the past five years.
FINANCIAL HIGHLIGHTS

STATEMENTS OF ACTIVITIES
YEAR ENDED JUNE 30

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE AND SUPPORT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue and Support</td>
<td>7,362,998</td>
<td>8,485,962</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td>6,244,003</td>
<td>7,415,084</td>
</tr>
<tr>
<td>Supporting Services</td>
<td>1,092,884</td>
<td>1,100,571</td>
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<tr>
<td>Total Expenses</td>
<td>7,336,887</td>
<td>8,515,655</td>
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<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>26,111</td>
<td>(29,693)</td>
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STATEMENT OF FINANCIAL POSITION
YEAR ENDED JUNE 30

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>3,086,403</td>
<td>3,724,204</td>
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<tr>
<td>Other Current Assets</td>
<td>838,619</td>
<td>1,302,076</td>
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<tr>
<td>Total Current Assets</td>
<td>3,925,022</td>
<td>5,026,280</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>3,308,251</td>
<td>3,283,351</td>
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<tr>
<td><strong>OTHER ASSETS</strong></td>
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<tr>
<td>Total Assets</td>
<td>169,969</td>
<td>120,328</td>
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<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
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<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>524,497</td>
<td>1,580,907</td>
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<tr>
<td><strong>NET ASSETS</strong></td>
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<td></td>
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<tr>
<td>Total Net Assets</td>
<td>6,878,745</td>
<td>6,849,052</td>
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<tr>
<td>Total Liabilities and Net Assets</td>
<td>7,403,242</td>
<td>8,429,959</td>
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REVENUE
2020

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions Revenue</td>
<td>1,907,878</td>
<td>22%</td>
</tr>
<tr>
<td>Government and Other Contract Revenue</td>
<td>3,931,387</td>
<td>46%</td>
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<tr>
<td>Program Service Fees</td>
<td>2,610,655</td>
<td>31%</td>
</tr>
<tr>
<td>Other Support</td>
<td>36,042</td>
<td>&lt;1%</td>
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<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>8,485,962</strong></td>
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</tbody>
</table>

CONTRIBUTIONS REVENUE
2020

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>200,102</td>
<td>10%</td>
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<tr>
<td>Foundations</td>
<td>692,135</td>
<td>37%</td>
</tr>
<tr>
<td>Corporations</td>
<td>139,595</td>
<td>7%</td>
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<tr>
<td>Government</td>
<td>30,000</td>
<td>2%</td>
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<tr>
<td>Other</td>
<td>846,046</td>
<td>44%</td>
</tr>
<tr>
<td><strong>TOTAL CONTRIBUTIONS</strong></td>
<td><strong>1,907,878</strong></td>
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</table>

EXPENSES
2020

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>7,415,084</td>
<td>87%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>166,106</td>
<td>2%</td>
</tr>
<tr>
<td>Management and Administrative</td>
<td>934,465</td>
<td>11%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>8,515,655</strong></td>
<td></td>
</tr>
</tbody>
</table>

Visit www.LaComunidadHispana.org/About-Us/ to see our full list of supporters.

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LOOKING TO THE FUTURE --->

LAUNCHING CARE MANAGEMENT AT LCH
Starting this fall, LCH is offering Care Management to our higher need patients who will benefit from enhanced care and one-on-one support. Care Management is an initiative designed to provide patients with intensive, individualized help intended to positively impact their health in the long term. Care Management connects patients with additional health resources, community supports, and free telehealth services with our Behavioral Health Consultants who will help them navigate their healthcare experience with expert advice and coaching. With this additional support, we can help some of our highest risk patients overcome the challenges they face to achieving optimal health.

OXFORD HEALTH CENTER EXPANSION
LCH sought to expand our Oxford Health Center to meet demand in the western end of our service area, and we are pleased to announce the outfitting of our new site in the Borough of Oxford. This new site, slated to open in spring 2021, will enable us to more than double the number of patients we can see, as well as provide space for behavioral health and social assistance appointments. LCH looks forward to becoming a central health resource for all who live in Oxford and the surrounding communities.

MISSION
We change lives by serving southern Chester County as the leading provider of integrated health and community services.

VISION
A vibrant, equitable, inclusive, prosperous, and healthy community for all.

FOR MORE INFORMATION
610.444.7550
www.LaComunidadHispana.org
Facebook.com/LaComunidadHispana.LifeChangesHere

Kennett Square Headquarters
731 West Cypress Street
Kennett Square, PA 19348

Oxford Community Health Center
303 North Third Street, Suite 2
Oxford, PA 19363

Dental Center, Pediatrics & Women’s Health Center
105 Vineyard Way
West Grove, PA 19390