



# 2019 ANNUAL REPORT



*Dear Friends,*

*What a pleasure it is to greet you on behalf of LCH. As Chair of the Board of Directors, I am inspired by how deeply LCH impacts our community, and by how deeply our supporters care about our mission.*

*We continue to evolve and expand to serve southern Chester County. Our primary care locations in Kennett Square and Oxford provide key health care, mental health, and social services to thousands of people every year. Our West Grove specialty care site now houses our women's health services, our expanded dental center, and soon our growing pediatric practice.*

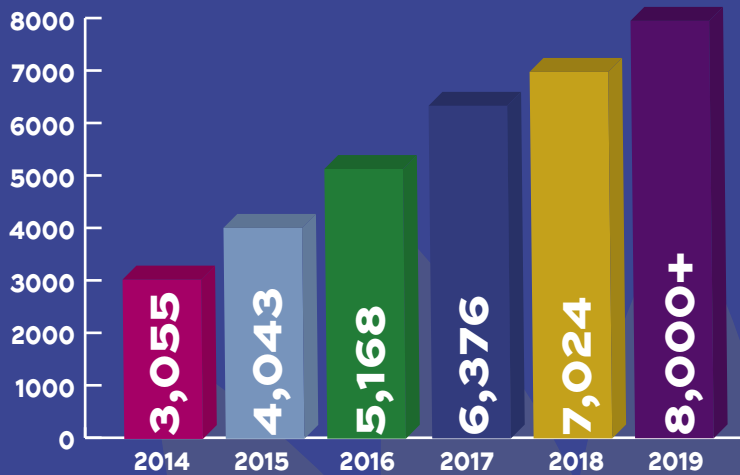
*LCH works to connect with all in our community who need our services, ensuring that they feel safe, supported, respected, and valued here—whether they are an immigrant family struggling with legal matters, or a working family with inadequate health care coverage. Those we serve need the compassionate, integrated health and community services we offer.*

*Our members can and do thrive. We are extremely proud of the positive impact we have had on so many who have entrusted us with their care. You are an integral part of this impact. I thank you for your commitment to LCH, and I hope you will continue to stay connected and involved with us going forward.*

*In good health,*

Ronan W. Gannon  
Chair, Board of Directors

# ACCOMPLISHMENTS



Through our expanded services and new locations, we have more than doubled the number of members we have cared for over the past six years.



**88.2%** of LCH patients who test positive for symptoms of depression receive follow-up counseling from one of LCH's Behavioral Health Consultants.

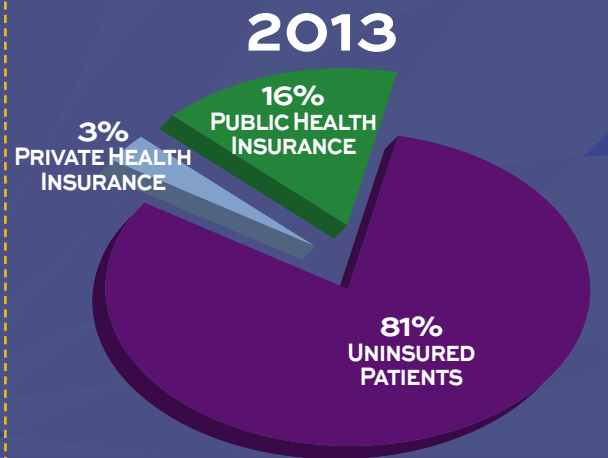
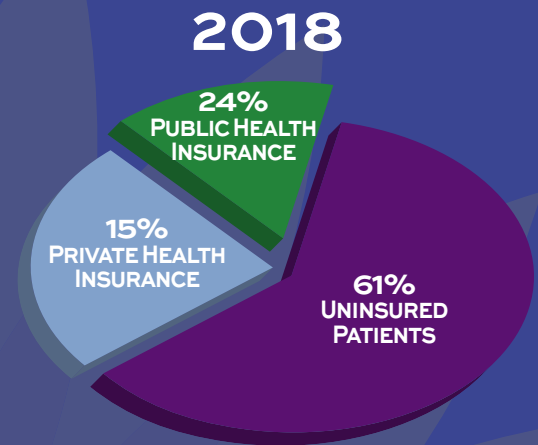


**67.2%** of our patients with diabetes achieve controlled blood glucose levels under our care; and **70.7%** of our patients with high blood pressure achieve controlled blood pressure, compared to 55.2% from the previous year.



Almost **95%** of pregnant women who receive prenatal care at our West Grove Women's Health Center have healthy, full-term babies – a rate higher than that in Chester County as a whole.

While the number of our patients without insurance has decreased thanks to the Affordable Care Act and our enrollment support services with LCH Social Assistance staff, we have seen an increase in the number of underinsured patients who still need a place to access affordable care.



## WEST GROVE SPECIALTY CARE SITE

LCH's Women's Health team anchored our West Grove facility in the summer of 2018, and they were joined in January 2019 by an expanded Dental Center. This coming winter, our full-time pediatrics team, including a pediatric mental health specialist, will round out the specialty services LCH offers in West Grove.



## FINANCIAL HIGHLIGHTS

### STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30

	2018	2019
<b>REVENUE AND SUPPORT</b>		
Total Revenue and Support	6,068,771	7,362,998
<b>EXPENSES</b>		
Program Services	5,164,831	6,244,003
Supporting Services	805,014	1,092,884
Total Expenses	5,969,845	7,336,887
<b>CHANGE IN NET ASSETS</b>	<b>98,926</b>	<b>26,111</b>

### STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30

	2018	2019
<b>CURRENT ASSETS</b>		
Cash	2,797,697	3,086,403
Other Current Assets	927,285	838,619
Total Current Assets	3,724,982	3,925,022
Property and Equipment	3,321,199	3,308,251
<b>OTHER ASSETS</b>	<b>270,345</b>	<b>169,969</b>
Total Assets	7,316,526	7,403,242
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Total Liabilities	463,892	524,497
<b>NET ASSETS</b>		
Total Net Assets	6,852,634	6,878,745
Total Liabilities and Net Assets	7,316,526	7,403,242

### REVENUE 2019

Contributions Revenue	1,537,234	21%
Government and Other Contract Revenue	3,770,476	51%
Program Service Fees	1,968,242	27%
Other Support	87,046	1%

<b>TOTAL REVENUE</b>	<b>7,362,998</b>
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### CONTRIBUTIONS REVENUE 2019

Individuals	428,771	28%
Foundations	765,792	50%
Corporations	77,122	5%
Government	30,000	2%
Other	235,549	15%

<b>TOTAL CONTRIBUTIONS</b>	<b>1,537,234</b>
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### EXPENSES 2019

Program	6,244,003	86%
Fundraising	169,175	2%
Management and Administrative	349,191	12%

<b>TOTAL EXPENSES</b>	<b>7,262,369</b>
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Visit [www.LaComunidadHispana.org/About-Us/](http://www.LaComunidadHispana.org/About-Us/) to see our full list of supporters.



### BOARD LIST

#### Officers

Ronan Gannon, *Board Chair*  
 Jeanne Casner, *Vice-Chair*  
 Pia McCann, *Secretary*  
 Frank Lordi, *Treasurer*

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 Jorge Duchini  
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 Andrea Hickey Mills  
 Alice Moorhead  
 John Rafferty  
 Emma Tapia  
 Domenic Vacca

## OUR DONORS

### GIFTS OF \$100,000 AND ABOVE

Moorhead Family Foundation  
United Way of Southern Chester County

### GIFTS OF \$50,000 TO \$99,999

Blue Yak Foundation  
Independence Blue Cross Foundation  
Mr. and Mrs. Robert D. McNeil

### GIFTS OF \$10,000 TO \$49,999

Applestone Foundation  
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Chester County Fund for Women and Girls  
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Delta Dental Community Care Foundation  
Exelon Generation  
Health & Welfare Foundation of Southern Chester County  
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The Edna G. Kynett Memorial Foundation  
The Leon & Helen Weiner Foundation  
The McLean Contributionship  
The Roemer Foundation

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Anonymous  
Mr. Lawrence Brownell  
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First Cornerstone Foundation, Inc.  
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Mr. William O. LaMotte III  
Manfredi Cold Storage & Distribution, Inc.  
Mrs. Mildred H. Miller  
Mr. Rodman W. Moorhead III  
MRM Family Foundation  
Penn Medicine - Chester County Hospital

### GIFTS OF \$5,000 TO \$9,999 (CONT)

Shaw Keller LLP	Manfredi Cold Storage & Distribution, Inc.	Ken and Moira Mumma
Mary Anne and Ed Sparks	Patty and Fred Meserve	Robert E. Lamb Foundation Inc.
The Barra Foundation	Mrs. Mildred H. Miller	Shaw Keller LLP
Wells Fargo Foundation		

### GIFTS OF \$1,000 TO \$4,999

Anonymous	JP Morgan Chase & Co.	Mr. Jerry Poe
Bugel Family Fund	Wilson King and Vicki Vinton	Margaret and Tom Rivello
CCRES	Kinsley Foundation	Thomas and Frances Roosevelt
Ms. Melanie Chadwick	Kirkwood Foundation	Mr. Lewis Ross
Chester County Community Foundation	Ms. Susan Latimer	Saint Michael Lutheran Church
Mr. and Mrs. Chris Corridoni	London Grove	Mr. Samuel Slater and
Mr. Joseph Dominguez	Monthly Meeting	Ms. Lornie Forbes
Dianne and Dave Elderkin	Longwood Rotary Foundation	Mr. and Mrs. Morris W. Stroud
Exelon Corporation	Mr. and Mrs. Frank Lordi	Ms. Anne Stroud
Franklin Mint Federal Credit Union	Ian and Mary MacKinnon	Mr. and Mrs. W.B. Dixon Stroud Jr.
Fulton Bank	Meridian Bank	Josh Taylor
Giant Food Stores	Patty and Fred Meserve	Team COMPASS
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Health Partners Plans	Mr. David Othmer	The Tri-M Group, LLC.
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Mrs. Sarah N. Hillyer	Oxhaven Apartments	Southern New Jersey
Mr. and Mrs. Richard Hoerner	Pennsylvania Council on the Arts	Dr. Eva L. Verplanck
Ms. Anne Humes	People's Light	Wells Fargo Bank, N.A.
	Phillips Mushroom Farms, L.P.	Al West and Sara Walter

### GIFTS TO \$999

Anonymous	Mr. and Mrs. Robert Buck	Dr. and Mrs. Harold DeHaven
BBD, LLP	Katherine and Michael Bucklin	Mr. Glenn Derle
Mr. Christopher Alonzo	Dan and Elaine Burgess	John and Mary Lou Devido
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Boy Scouts of America, Chester County Council	Mr. Joseph Claricuzio	Mrs. Catherine D. Elliott
Brandywine International	Ms. Carol Coleman	Mr. Neftali Erroa
Hardwood	Comcast	Ms. Dulce Estrada Moreno
Dr. B. Gerard Bricks	Mr. Francisco Corona	Ms. Cristin Evans
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Mr. and Mrs. Newton Brosius	Mr. Eliot Dalton	Mr. and Mrs. Robert E. Fenza
Dr. Barbara Stewart and	Mr. Jeremy Dambach	Mark and Claire Finfrock
Dr. Richard Brown	Mr. Clark Davis	Ms. Kris Firey-Poling
Mr. Henry I. Brown III	Mr. Philip De Colli	Blair and Charles Fleischmann

## GIFTS TO \$999 (CONT)

Ms. Sharon Flood	Mr. Daniel Hogenauer	Ms. Mary Maslar	Mr. Darrin Pochan	Ms. Dawn Talley
Forney Family Foundation	Mr. Steven Hortsmann	McCabe Family Charitable Fund	Mr. and Mrs. Jeremiah W. Powell	Mr. John Taylor
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William and Adrienne Gallagher	Mrs. Elizabeth M. Hutz	Jim and Terri McIntosh	Ms. Laura Richardson	Ms. Nina Thomas
Mrs. Alisa Jones and Mr. Errol L. Galloway	Hy-Tech Mushroom Compost Inc.	Mr. Shane McKay	Pete and Linda Riondet	To-Jo Mushrooms
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Genesis Health Care Corporation	Dr. Louis Kaplan and Ms. Leslee A. Schad	Ms. Hillary Murray	Mrs. Maria Rufe	Mr. and Mrs. Joseph Ucciferro
Mr. John Gerbron	Dr. Rudolph F. Karkosak	Mr. Douglas W. Myers and Ms. Kimberlee A. Brosnan-Myers	Mr. Thomas Sammaritano	United Way of Chester County
Ms. Carolyn Gibson	Ms. Kate Kearney	Ms. Mary S. Myers	Mr. and Mrs. Abner Santiago	United Way of Delaware
Ms. Sofia Gomez-Rubio	Kennett Friends Meeting	Mr. Irvin S. Naylor	Mr. and Mrs. Jesse D. Saunders	Mr. and Mrs. Eduardo M. Valdivieso
Mrs. Cristina Gonzalez	Mrs. Terry Kenworthy	Needham's Mushroom Farms, Inc.	Meaghan Schiller	Burley and Lizzie Vannote
Ms. Kathleen Gorman	Mr. Daniel Kessler	Ms. Linda Nelsen	Dr. Albert J. Schmitt	Familia Vazquez-Tapia
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Mr. Nathan Grossman	Mrs. Charlene J. Lambert	Gail and Denis Newbold	Mr. Edgar Scott Jr.	Susan and Scott Wartel
Grove United Methodist Church	Mr. Jack Langan	Mrs. Teri Noone	Ms. Danielle Seningen	John and Mikki Washburn
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Ms. Frances Hoepfner	Mr. and Mrs. Vernon C. Magin	Mr. Daniel Perez and Dr. Adriana Perez	Honorable Walter Stapleton	Ms. Gretchen Wright
Ms. Margaret Hoey	Mr. and Mrs. John Manning	Perna LLC	Mr. and Mrs. Timothy S. Sterrett	Ms. Maria Zamudio
Ms. Doris A. Hoffman	Ms. Ana Maria Marta Martinez	Ms. Beth Morling and	Meredith and AJ Sullivan	Ms. Jennifer Zavala
			Mr. and Mrs. Robert Suter	Ms. Eliza Zimmerman

## GIFT-IN-KIND DONATIONS

Brandywine International Hardwood	Henry Schein, Inc.	London Grove Monthly Meeting	Linda Nelsen	Sycamore International
Katie and Bill Elliott	The Himes Family	Maris Grove Blanket Circle	Nissan Subaru	Deborah L. Turner
Family Service of Chester County	Kennett Community Coffee Klatch	Marshallton United Methodist Church	Oxford United Methodist Church	Unionville-Chadds Ford School District
Franklin Mint Federal Credit Union	Kennett Township Police Department	Tom McDonough	Mr. and Mrs. Michael Pia	Walgreens
Genesis Health Care Corporation	London Grove Cares Community	MLK Community Advocates	Mr. and Mrs. John Schlauch	Westtown School

*This list includes contributions and payments made on pledges in fiscal 2019. Every effort has been made to produce accurate recognition lists. If you observe an error or omission, we apologize in advance and ask that you bring it to our attention by calling 610-444-7750 ext. 220 or emailing us at [lriloff@lchps.org](mailto:lriloff@lchps.org). Gift list includes payment on pledges.*

## WELCOME DR. MARIANA IZRAELSON, CEO OF LCH

Dr. Izraelson brings more than ten years of management experience of health care and behavioral health care organizations, most recently serving as Executive Director of Shepherd's Clinic in Baltimore. She holds a B.A. in Psychology from the University of Maryland, and a M.A. and Ph.D. in Clinical Psychology from Argosy University. Dr. Izraelson is originally from Argentina and is bilingual in Spanish and English. She is excited to begin leading LCH and meeting all of our friends and supporters when she joins us at the beginning of December.



## ENHANCED INTEGRATED SERVICES THROUGH TEAM-BASED CARE

In October 2018, LCH began to implement the Team Based Care model for our services. This model uses coordinated care teams to serve a common panel of patients. A typical care team at LCH includes a provider (physician or nurse practitioner), a nurse, a medical assistant, a member relations specialist, a social assistance caseworker, and a behavioral health consultant. The clinical team sees each patient on every visit, so each patient gets to know their entire care team over time. When behavioral health or social assistance needs are identified, each clinical team has a specific behavioral health or social assistance team member they work with to ensure that their patients can access the care they need. In this proven model of care, patients feel better connected to and supported by their care team, providers experience a better work environment and less burnout, and clinical outcomes are improved over time.



**Kennett Square Headquarters**  
731 West Cypress Street  
Kennett Square, PA 19348

**Oxford Community Health Center**  
303 North Third Street, Suite 2  
Oxford, PA 19363

**Dental Center**  
105 Vineyard Way  
West Grove, PA 19390

**Women's Health Center**  
105 Vineyard Way  
West Grove, PA 19390

## MISSION

We change lives by serving southern Chester County as the leading provider of integrated health and community services.

## VISION

A vibrant, equitable, inclusive, prosperous, and healthy community for all.

## FOR MORE INFORMATION

610.444.7550

[www.LaComunidadHispana.org](http://www.LaComunidadHispana.org)



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