



*Dear Friends,*

*It has been another exciting and impactful year at LCH, and I am pleased to bring you this report on our accomplishments in 2018. As you will see, we have served more clients than ever before, at more visits and from more locations than ever before.*

*We are committed more than ever to ensuring that LCH's quality keeps paces with our quantity. We are proud to have been recognized once again as a Quality Leader in Pennsylvania by the Health Resources and Services Administration (HRSA). LCH also received the Delivering High Value Health Care award from HRSA this year for the first time, making us one of just three health centers in our state to receive this award.*

*With input from our staff, board, supporters, and the community, LCH created a new Strategic Plan in the spring, which will guide our growth for the next three years. We now have an ambitious roadmap to expand our reach to underserved populations across southern Chester County, to work in closer partnership with other organizations in our community, and to develop a new brand that makes clear our promise to those we serve. As you will read inside this report, our new Strategic Plan also included the development of a new mission statement.*

*As the population of southern Chester County continues to change, and different needs arise among different populations, LCH stands ready to guide all we serve to achieve good health and well-being. We are able to change lives because so many stand with us, and I want to thank you for being one of our friends. We treasure and appreciate your support, and we look forward to another year of making our community stronger and healthier, together.*

*In good health,*

Ronan W. Gannon  
Chair, Board of Directors



Alisa Jones  
President and CEO

# 2018 ANNUAL REPORT



# ACCOMPLISHMENTS

BEHAVIORAL  
HEALTH  
PATIENTS  
SERVED  
**1,689**

DENTAL  
PATIENTS  
SERVED

**488** FY2017  
**1,215** FY2018

**TOTAL  
SERVED**

ACROSS OUR HEALTH  
CENTERS IN KENNETT  
SQUARE & OXFORD

**5,196** FY2016  
**5,905** FY2017  
**6,703** FY2018

MEMBERS  
WHO RECEIVED  
LEGAL  
SERVICES  
**192**

MEMBERS  
WHO RECEIVED  
SUPPORT IN  
APPLYING FOR  
HEALTH INSURANCE

**1,550**

MEMBERS WHO  
PARTICIPATED IN  
OUR EDUCATION  
CLASSES FOR ENGLISH,  
CITIZENSHIP, AND GED  
**282**

## EXPANDING LEGAL SERVICES TO MEET COMMUNITY NEED

LCH expanded our commitment to legal services for our members in this challenging environment, increasing the hours of our staff attorney, and connecting area immigration attorneys wishing to provide pro bono services to families in need.



## NEW LCH WOMEN'S HEALTH CENTER

LCH opened our dedicated Women's Health Center in West Grove in June 2018, added a new women's health provider, and expanded our capacity to serve more women from a central, private location.

## GROWING BEHAVIORAL HEALTH SERVICES

LCH increased our commitment to mental health for our community, and hired a fourth Behavioral Health Counselor this year, with specialization in substance abuse counseling. Substance abuse and addiction are rising issues in southern Chester County, and LCH is steadily growing our ability to respond to this need.



# FINANCIAL HIGHLIGHTS

## STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30

	2017	2018
<b>REVENUE AND SUPPORT</b>		
Total Revenue and Support	6,619,156	6,068,771
<b>EXPENSES</b>		
Program Services	4,491,540	5,164,831
Supporting Services	912,623	805,014
Total Expenses	5,404,163	5,969,845
<b>CHANGE IN NET ASSETS</b>	<b>1,214,993</b>	<b>98,926</b>

## STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30

	2017	2018
<b>CURRENT ASSETS</b>		
Cash	2,504,049	2,797,697
Other Current Assets	996,377	927,285
Total Current Assets	3,500,426	3,724,982
Property and Equipment	3,332,721	3,321,199
<b>OTHER ASSETS</b>		
Total Assets	7,123,654	7,316,526
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Total Liabilities	369,946	463,892
<b>NET ASSETS</b>		
Total Net Assets	6,753,708	6,852,634
Total Liabilities and Net Assets	7,123,654	7,316,526

## REVENUE 2018

Contributions Revenue	1,143,729	19%
Government and Other Contract Revenue	3,263,916	54%
Program Service Fees	1,617,527	26%
Other Support	43,599	1%

**TOTAL REVENUE** **6,068,771**

## CONTRIBUTIONS REVENUE 2018

Individuals	270,481	24%
Foundations	441,865	39%
Corporations	124,830	11%
Government	25,000	2%
Other	281,553	24%

**TOTAL CONTRIBUTIONS** **1,143,729**

## EXPENSES 2018

Program	5,164,831	86%
Fundraising	166,016	3%
Management and Administrative	638,998	11%

**TOTAL EXPENSES** **5,969,845**

Visit [www.LaComunidadHispana.org/About-Us/](http://www.LaComunidadHispana.org/About-Us/) to see our full list of supporters.



## BOARD LIST

### Officers

Ronan Gannon, *Board Chair*  
 Jeanne Casner, *Vice-Chair*  
 William O. LaMotte, *Secretary*  
 Chris Close, *Treasurer*

### Members

Mark Audigier  
 Roberto Ayllon  
 Paloma Gaona  
 Frank Lordi  
 Barbara Mancill  
 Pia McCann  
 Alice Moorhead  
 Lydia Muñoz  
 Doug Nakashima  
 Emma Tapia  
 Domenic Vacca

## OUR DONORS

### GIFTS OF \$100,000 AND ABOVE

United Way of Southern Chester County

### GIFTS OF \$50,000 TO \$99,999

Blue Yak Foundation  
Chester County Commissioners  
Independence Blue  
Cross Foundation  
Independence Foundation  
Mrs. Alice K. Moorhead  
Mr. Rodman W. Moorhead III  
The Pew Charitable Trusts

### GIFTS OF \$10,000 TO \$49,999

Anonymous  
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Chester County Fund  
for Women and Girls  
Claneil Foundation, Inc.  
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Crystal Trust  
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The Marshall-Reynolds  
Foundation  
The McLean Contributorship  
The Patricia Kind  
Family Foundation  
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### GIFTS OF \$5,000 TO \$9,999

100 Women Who Care Chester County  
Franny and Franny Abbott  
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Anonymous  
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Mrs. Mildred H. Miller  
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Mr. and Mrs. Michael Pia  
Robert E. Lamb Foundation Inc.  
Shaw Keller LLP

*This list includes contributions and payments made on pledges in fiscal 2018. Every effort has been made to produce accurate recognition lists. If you observe an error or omission, we apologize in advance and ask that you bring it to our attention by calling 610-444-7750 ext. 220 or emailing us at [lriloff@lchps.org](mailto:lriloff@lchps.org). Gift list includes payment on pledges.*

### GIFTS OF \$1,000 TO \$4,999

100 Women Who Care  
Brandywine Valley  
Aetna  
Ms. Pauline Garcia Allen  
Amigos  
Anonymous  
Ms. Nancy Arnosti  
Bugel Family Fund  
C.J. Mushroom Company LLC  
Chester County Community  
Foundation  
Chester County Women's  
Commission  
Comcast  
Ms. Cara Corridoni  
Cricket Wireless  
Mr. Joseph Dominguez  
Econ Partners Inc.  
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MINOAN LLC dba OXHAVEN  
Moorhead Family Foundation  
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The Dansko Foundation  
The Jean and Aaron  
Martin Charitable Fund  
The Matz Family  
Charitable Fund  
The Mushroom Festival, Inc.  
The Tri-M Group, LLC.  
The Wawa Foundation  
Edward Trevorrow  
United Way of Chester County  
United Way of Delaware  
Dr. Eva L. Verplanck

### GIFTS TO \$999

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Chani Burgos  
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Ms. Linda Carter and  
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Jenny Garcia

## GIFTS TO \$999 (CONT)

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Mr. John Gerbron	Mr. Edgar Scott Jr.	Therese W. McIntosh	Phillips Mushroom Farms, L.P.	Sweet & Paciorek, LLC
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Judith C. Gibson and David S. Nelson	Dr. Louis Kaplan and	E. Richard McKinstry	Pietro Industries Inc.	Mr. and Mrs. John Taylor
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Mr. Austin Hennessey	Marisol Lara	Ms. Mary S. Myers	Thomas Sammaritano	Eduardo M. Valdivieso
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Liliana Hernandez	Robert Leipold	Ms. Maria Navarrete-Olvera	Dr. Albert J. Schmitt	Ms. Elizabeth M. Vannote
Dr. Jane Hershberger	Mr. and Mrs. Robert Leipold	Needham's Mushroom Farms	Dr. and Mrs. Robert C. Scott	Mr. and Mrs. James V. Verno
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Ms. Judith A. Hinds	David E. Lewis	New Garden Monthly Meeting	Mr. William H. Seybold	Mrs. Sondra R. Waibel
Hockessin Monthly Meeting of Friends	Mrs. Elsa R. Lichtenberg	Gail and Denis Newbold	Ms. H. Donnan Sharp	Ms. Barbara Walker
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## GIFT-IN-KIND DONATIONS

Anonymous	Jennifer Gottesman	Ann W. Jarrett	Maria Navarrete-Olvera	Latino Program
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Brandywine International Hardwood	Melody P. Hammond	Kennett Community Coffee Klatch	Nissa Subaru	Douglas M. Spencer
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Phoebe A. Driscoll	Sarah N. Hillyer	Longwood Fire Company	Eleanor M. Pages	Bryce Templeton
Family Service of Chester County	Judith A. Hinds	Longwood Gardens	Sarah Ann Palmer	William A. Van Wie
Joan Forman	Hockessin Friends Meeting	Maris Grove Blanket Circle	Eleanor Pearson	Douglas A. Wenny
Carolyn Gibson	Doris A. Hoffman	Marshallton United Methodist Church	Pocopson Elementary School	Westtown School
Judith C. Gibson	Joan M. Holliday	MLK Community Advocates	Quilts for Comfort	Barbarajene Williams
Suzanne H. Goehring	Paula E. Horner	Olive R. Morrison	Rustin High School American	

# The Amazing Faces of LCH

## Aliyah

“I go to LCH in Oxford because they are very friendly, polite, and accommodating. I feel like I am not there to see a doctor. I feel like I am there to see a friend.” Aliyah is originally from Nigeria. She came to the Oxford area almost 30 years ago. She immigrated to the United States for love--she married an African American man from the southern Chester County area. They attended the same university in Africa together. She loves the quietness in the area, and the endless opportunities for her children. Both of her children were born at Brandywine Hospital. Her older son works for a computer company, and her younger son is a running back for the University of Delaware football team. She never misses a home game.



## Miguel

“My life changed when I became a United States citizen, and I am forever grateful to LCH for helping me with my studies. Now I have more opportunities for work, and to support my family. There was no future in Mexico, no work, no opportunity.” Miguel is originally from Mexico. He came to the United States for work, motivated to provide for his growing family. He is one of seven children, and feels an obligation to help provide for family members both here in the United States and back in Mexico. Miguel works in construction in southern Chester County, and he is a registered voter.

## Gustavo

“LCH gives welcoming arms to everyone. I remember when my family came to the area just five years ago...LCH was there to help guide my family about the different resources available to us. We came to this country to serve God. Through my work at Willowdale, and the volunteering that I, my wife, and my two children do, we are giving back and helping to build and celebrate this beautiful, diverse community.” Gustavo is originally from Colombia. He is a pastor at Willowdale Chapel, and his wife is an active volunteer with Young Moms, Chester County Women’s Services, LCH, and the greater Christian community of Kennett Square.





## Yuli

“LCH has been a part of my family since my dad first came to the United States in the 1960s--both the medical center and social assistance. When I was just six years old, my mom and I and my brothers and sisters came to the United States, and LCH was there for us, too. We all know and love LCH, and all that they do to help others. Through the inspiration of my dad’s hard work and drive, my brothers and sisters and I have all finished high school, and have professional careers.” Yuli is originally from Mexico. She is an Administrative Assistant at Buona Foods, a third generation family-owned mushroom farm whose roots began in Italy. Yuli and the owners of Buona Foods share in a rich family history of coming to America for a brighter future for their children.



## Suzanne

“I like going to LCH because everyone is friendly and nice. They take good care of me. I have a doctor and a dentist at LCH. I am on Medicare so I have limited places where I can go, but if there were 100 places to choose from, I would still choose LCH.” Suzanne’s family history traces back to Europe, but she was born and raised in the greater southern Chester County Area. Despite her Autism and Asperger’s, which limit her ability to drive and work, she has found a home in Oxford. She can walk everywhere, including to her job in Walmart, and she pays her own rent and bills. She can even walk to the LCH Oxford location from her apartment.

## AMIGOS GALA

We hosted our first Amigos and Amigas of LCH Gala in November 2017, which included the recognition of Alice K. Moorhead as a Community Impact hero. Attendees enjoyed authentic Mexican food, music and dance from Mariachi Flores and the Ballet Folklórico de México, and a display of a Day of the Dead altar.



## LOOKING FORWARD

By January 2019, we plan to relocate our Dental Center to be alongside our West Grove Women's Health Center. This change will make our dental services accessible to all in southern Chester County, while also providing additional exam rooms to enable us to expand the number of dental patients we see.

Looking forward into 2019-2020, we have an ambitious expansion planned for our LCH Oxford Health Center. By working in partnership with other local service providers, we plan to offer the same multi-service, integrated care we offer to clients at our Kennett site, while also providing easy links to other needed services.

As we continue to grow, we know that there is more that unites us than divides. We are all neighbors. Go to [www.LaComunidadHispana.org/LoveYourNeighbor](http://www.LaComunidadHispana.org/LoveYourNeighbor) to meet some of our members, and learn how our diverse backgrounds and stories build a vibrant community.



### Kennett Square Headquarters

731 West Cypress Street  
Kennett Square, PA 19348

### Oxford Community Health Center

303 North Third Street, Suite 2  
Oxford, PA 19363

### Dental Center

404 McFarlan Road, Suite 302A  
Kennett Square, PA 19348

### Women's Health Center

105 Vineyard Way  
West Grove, PA 19390

## MISSION

We change lives by serving southern Chester County as the leading provider of integrated health and community services.

## VISION

A vibrant, equitable, inclusive, prosperous, and healthy community for all.

## FOR MORE INFORMATION

610.444.7550

[www.LaComunidadHispana.org](http://www.LaComunidadHispana.org)



Facebook.com/LaComunidadHispana.LifeChangesHere

