



La Comunidad Hispana
2017 ANNUAL REPORT



Dear Friends,

It is our pleasure to bring you this report on LCH's accomplishments and impact in the last year. This past year has been particularly challenging for many members of our community due to the enhanced immigration enforcement and the feeling of uncertainty it creates among families. LCH has helped our members with accurate, timely information, legal consultation with our own attorney and with a number of volunteer attorneys, and in some cases with emergency assistance to families affected by detentions and deportations.

Despite the challenges, it was a year of growth and progress for LCH, during which we opened our first Dental Center, served a record number of LCH members, and received recognition as a Level Three Patient Centered Medical Home, a designation reflecting the highest possible level of quality and accessibility of care. LCH also received a state Quality Leader award from the Health Resources and Services Administration (HRSA). We are very proud of helping more people than ever before with a more comprehensive range of services than ever before.

The report in your hands shows the progress we have made in increasing both the number of people we serve, and the impact we are having on their physical, mental, and economic well-being. Our programs are designed to work together to create a customized care plan for each member, helping them meet their personal goals. We work together with many community partners who provide complementary services, to make sure that services are not duplicated and that our members are having all of their needs met. In the year to come, we are seeking to expand our presence in Oxford to meet rising need in this community.

Of course, we could do none of this without the full support of our community, including our very generous donors. We are delighted to report that we met our \$4.5 million goal of the FortyForward fundraising campaign last winter. This effort has made possible a true transformation of LCH, to a multiservice, fully integrated organization that in turn transforms the lives of those who come to us for help. We are so very grateful for your support!

In good health,

Ronan W. Gannon
Chair, Board of Directors

Alisa Jones
President and CEO



ON-SITE WELLNESS CHECKS AT LOCAL FARMS

In fiscal year 2017, 469 employees of local mushroom farms were given a free individual consultation and wellness check with an LCH provider on-site during their work break. With so many barriers to care, members of the community find it challenging to take the time to visit their provider, so LCH was pleased to meet them where they work. In the coming year, we seek to add dental, women’s health, and vision screenings to our mushroom farm provider visits.



LCH Medical Assistants take the vitals of mushroom farm employees during their lunch breaks.



LCH Behavioral Health Consultant assists a member at our Oxford Health Center.

EXPANDING SERVICES IN OXFORD

LCH Oxford now has a full-time Behavioral Health Consultant on staff in the health center to provide more comprehensive care to residents. In addition to our evening adult English classes at Hopewell Elementary School, LCH now offers citizenship and Pre-GED classes. The Pre-GED program helps low education students to learn in progressive stages until they are ultimately prepared to take and pass the GED exam.

CONNECTING IN THE COMMUNITY

In the current political environment, local residents are concerned about how best to take care of their families. LCH hosted a Community Conversation on immigration, as well as special free clinics offering DACA (Deferred Action for Childhood Arrivals) renewals and document preparation. LCH raised funds for our Legal Services Program to operate these critical programs, and to provide emergency assistance to families affected by detentions and deportations.



LCH attorney meets with the Women’s Health team about a member. Our legal clinic provides support, advocacy, and resources that connects members across all LCH services.

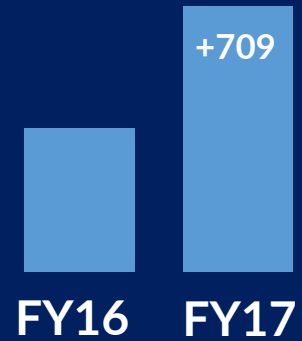
Rosalia's Story

“There are so many different services at LCH that have helped me. I am a patient of the health center and I am a part of the HealthyWoman Program so I can afford my annual mammogram and cervical cancer screening. I also go to the Dental Center. LCH helped me find a job that fits my life and helps to support my family. As a member of LCH, I have benefitted from programs like healthy cooking classes, Longwood Gardens, and the LCH 5K running group. I am so proud that I trained for and completed my first 5K with LCH. My mental and physical health are so much stronger. Before LCH, I felt invisible. But LCH's care for me has been so genuine that I feel stronger and a part of the community. I have found friendship. I have found a medical home.”



Rosalia outside of LCH Kennett Square with the medal she received during LCH's annual 5K run.

LCH served
5,905
Unduplicated
members this year.



5,218 Kennett Square health center

525 Oxford health center

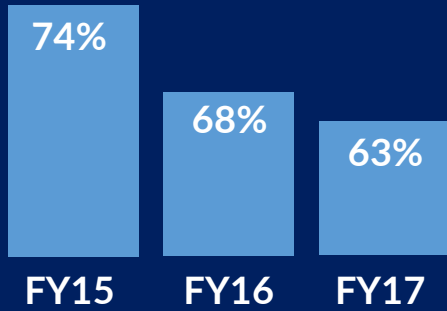
488 Dental center

30% of our members received Behavioral Health Services.

42% of our members received Social Assistance Services.

Primary Care, Acute Care, Pediatrics, Chronic Disease Mgmt., Prenatal Care, Women's Health, Behavioral Health, Dental Care.

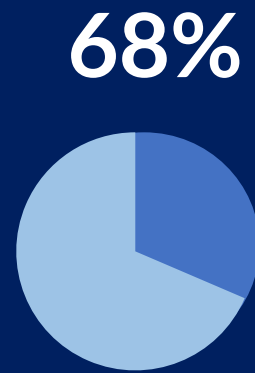
Decrease in Uninsured Patients



With LCH's enrollment support services and the expansion of our high quality care, more of our families are insured and better protected.

Of our insured patients, 48% are on Medicaid, 7% Medicare, and 45% private insurance.

LCH will continue to serve all regardless of insurance status or ability to pay.



Prefer services in a language other than English.

75%

are below 200% of the federal poverty level.
Household income of \$24,600.

49%

are at or below the federal poverty level.
Household income of \$49,200.



A Focus on Preventative Care



Colorectal Cancer



Diabetes Mgmt.



Depression Screening

Preventative Wellness Visits
748
FY16

1,253
FY17

Mammogram Screenings
93
FY16

224
FY17

Fiscal Year	Colorectal Cancer	Diabetes Mgmt.	Depression Screening
FY15	21%	30%	56%
FY16	31%	45%	91%
FY17	40%	49%	88%

% of Patients Screened

Brandon's Story

“My son Brandon came to LCH for an appointment with his primary care provider for a check-up. He is trying to change some of his habits so he can reach and maintain a healthy weight. Brandon is also dealing with depression, so he met with an LCH Behavioral Health Consultant during that same visit. As a teenager with Down Syndrome, Brandon faces challenges that not all kids his age have to manage. I told the doctor that he used to love riding a bike as a way to have some independence and get some exercise, but we could not afford the custom-built bike that he would need. A few weeks later, we were invited back to LCH to pick up a brand new adult tricycle through LCH Social Assistance. Brandon is now exercising, enjoying his bike and feeling much better.”



Brandon and his mom pick up Brandon's brand new adult tricycle, donated by Pine Street Carpenters through LCH Social Assistance.

1,742

FY16

1,937

FY17

Members received health insurance enrollment support.

191

Used our legal services.



160

Attended education classes (English, Pre-GED, Citizenship).



71

Found work through LCH job placement.



430

Kids of members received a new coat.



Social Assistance, Health Insurance Enrollment, Legal Clinic, Education Classes, Wellness Programs, Job Placement, Leadership Development.



Yolanda outside Hopewell Elementary School, where she takes Pre-GED classes with LCH to prepare for the ultimate goal of gaining a GED.

Yolanda's Story

“I am a student of LCH’s Pre-GED program in Oxford. Growing up in Mexico, I attended only elementary school, so this program is the perfect opportunity for me. I know I have to continue learning for a better future for my three children and for myself. The job I have is good, but I have to work through a contractor who pays me less since the company requires a GED certificate. It is not easy to balance school and work and raising my kids as a single parent, but I know that I have to keep going because I have a goal to meet that will help my whole family. ”

Berta's story

“The first time I came to LCH was to apply for health insurance several years ago. They helped us with the application so my family had coverage. It was then that I learned about LCH’s free English classes. I knew that I had to learn English to better provide for my family, so I signed up for classes with LCH in Oxford. Two years ago, as I grew more confident with my English, I decided to apply for American citizenship. LCH’s free prep classes helped me prepare for the test. With time and practice, I passed the test and I am now a U.S. citizen. ”



LCH staff train managers of local mushroom companies on leadership skills in a multicultural environment.

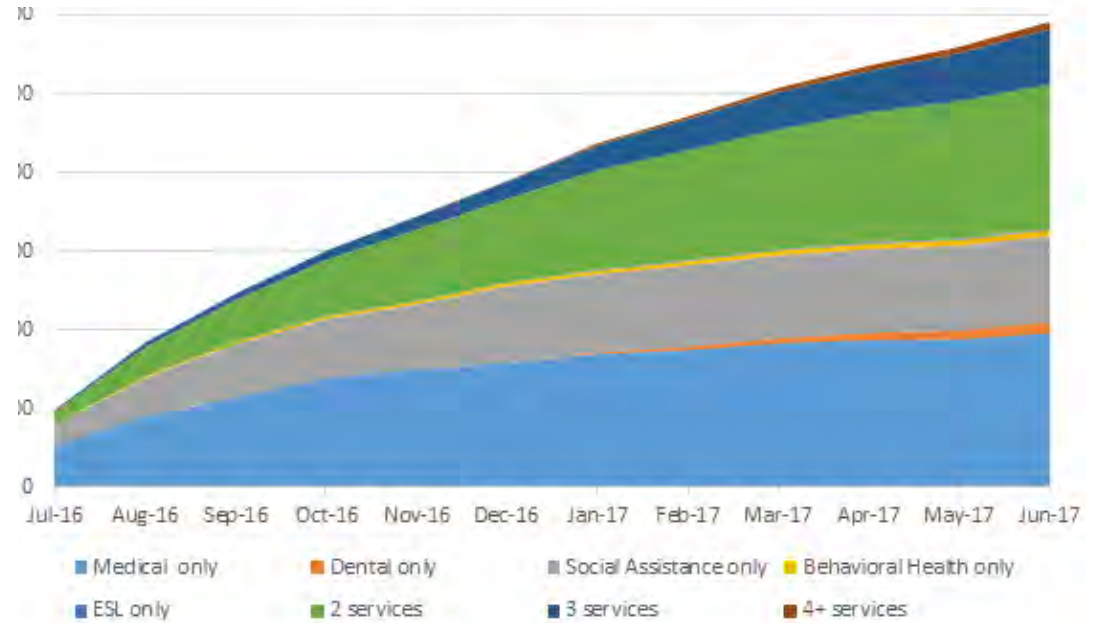
Our commitment to quality and integration has helped us to become more organizationally sustainable. By committing to the highest quality of service, we have received a number of financial awards tied to our quality of care. By transitioning our insurance billing procedures to our Centricity database, we have been able to dramatically increase the amount of income from insurance payments. **Together, these advances diversify our income streams, making us stronger and less vulnerable to changes in government funding policies.**



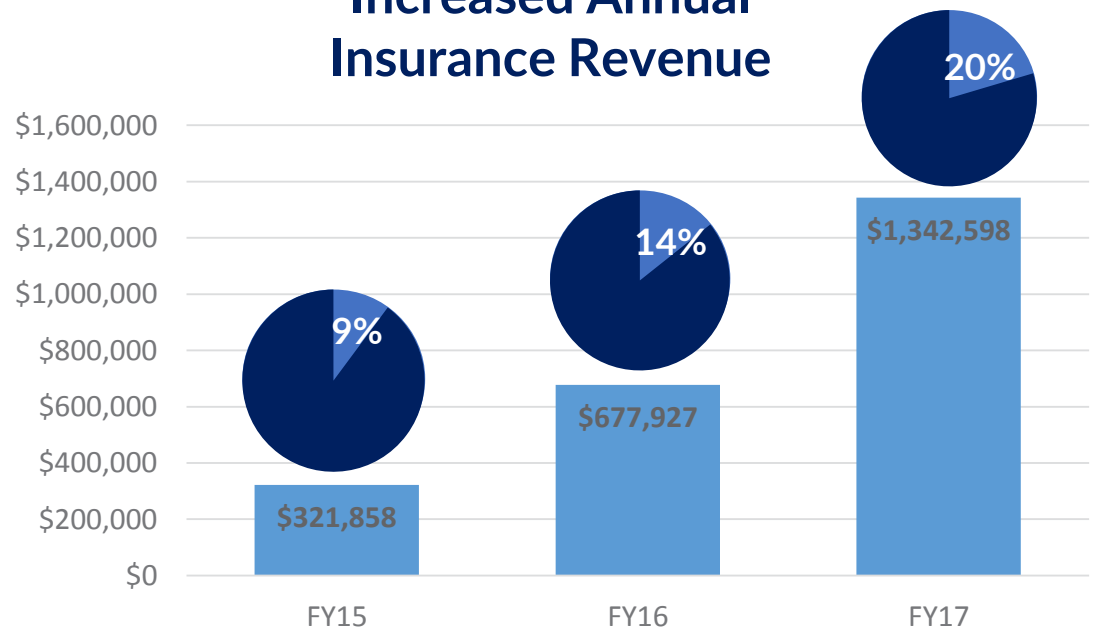
Waiting area for LCH services in the Kennett Square location.



Integration of Services FY17



Increased Annual Insurance Revenue



FINANCIAL HIGHLIGHTS

STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30

	2017	2016
REVENUE AND SUPPORT		
Total Revenue and Support	6,619,156	4,815,393
EXPENSES		
Program Services	4,491,540	3,780,403
Supporting Services	912,623	515,661
Total Expenses	5,404,163	4,296,064
CHANGE IN NET ASSETS	1,214,993	519,329

STATEMENT OF FINANCIAL POSITION YEAR ENDED JUNE 30

	2017	2016
CURRENT ASSETS		
Cash	2,504,049	1,854,504
Other Current Assets	996,377	671,471
Total Current Assets	3,500,426	2,525,975
Property and Equipment	3,332,721	3,180,055
OTHER ASSETS	290,507	304,406
Total Assets	7,123,654	6,010,436
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Total Liabilities	369,946	329,991
NET ASSETS		
Total Net Assets	6,753,708	5,680,445
Total Liabilities and Net Assets	7,123,654	6,010,436

REVENUE 2017

Contributions Revenue	1,532,144	24%
Government and Other Contract Revenue	3,341,242	52%
Program Service Fees	1,582,757	24%
Other Support	21,283	0%

TOTAL REVENUE **6,477,426**

CONTRIBUTIONS REVENUE 2017

Individuals	367,286	24%
Foundations	625,110	41%
Corporations	85,742	6%
Government	25,000	2%
Other	429,006	28%

TOTAL CONTRIBUTIONS **1,532,144**

EXPENSES 2017

Program	4,491,540	83%
Fundraising	169,960	3%
Management and Administrative	742,663	14%

TOTAL EXPENSES **5,404,163**

GIFTS OF \$100,000 AND ABOVE

Independence Blue Cross Foundation	Mrs. Katharine Myers
Mrs. Alice K. Moorhead	The Pew Charitable Trusts
Mr. Rodman W. Moorhead III	United Way of Southern Chester County

GIFTS OF \$50,000 TO \$99,999

Chester County Commissioners	Mr. and Mrs. Robert D. McNeil
Connelly Foundation	Mr. and Mrs. Michael J. Moran
Independence Foundation	The Patricia Kind Family Foundation

GIFTS OF \$10,000 TO \$49,999

Anonymous	DentaQuest Foundation
Blue Sky Family Foundation	The Edna G. Kynett Memorial Foundation
Blue Yak Foundation	Exelon Generation
BNY Mellon Mid-Atlantic Charitable Trust	The Marshall-Reynolds Foundation
Bryn Clovis Foundation	Matz Family Charitable Fund
Ms. Amanda Cabot and Mr. Peter Kjellerup	The McLean Contributionship
Chester County Fund for Women and Girls	Ken and Moira Mumma
Claneil Foundation, Inc.	The Philadelphia Foundation
Crystal Trust	The Roemer Foundation
	Samuel Slater
	Springbank Foundation

GIFTS OF \$5,000 TO \$9,999

Boeing Employees Community Fund	Hutton Family HeLP Fund
CCRES	Mr. William O. LaMotte III
Mr. and Mrs. Chris J. Close	Legacy Foundation
Christiana Care Health System	Mrs. Mildred H. Miller
Mr. and Mrs. Robert E. Fenza	Robert E. Lamb Foundation Inc.
Genuardi Family Foundation	Mary Anne and Ed Sparks
Health Partners Plans	Dr. Eva L. Verplanck

This list includes contributions and payments made on pledges in fiscal 2017. Every effort has been made to produce accurate recognition lists. If you observe an error or omission, we apologize in advance and ask that you bring it to our attention by calling 610-444-7750 ext. 220 or emailing us at lrloff@lchps.org. Gift list includes payment on pledges.

GIFTS OF \$1,000 TO \$4,999

Franny and Franny Abbott	Anne Stroud Hannum
Amigos	Rosely Henriquez
Anne Stroud Hannum Charitable Foundation	Henry Schein, Inc.
Bugel Family Fund	Paul Huberty
Comcast	The Jean and Aaron Martin Charitable Fund
The Dansko Foundation	Alisa Jones
Dianne and David Elderkin	Mr. and Mrs. William A. Jones
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First Cornerstone Foundation, Inc.	Kennett Run Charities, Inc.
Dolly Fisher	KeyBank
Franklin Mint Federal Credit Union	Dr. Elaine Kirchoerfer
Fulton Bank	Kennett Township
Fulton Financial Corporation	Kirkwood Foundation
Mr. and Mrs. Ronan Gannon	London Grove Monthly Meeting
Giant Food Stores	Longwood Rotary Foundation
Ms. Jean W. Griffith	Ian and Mary Mac Kinnon
The Hamilton Family Foundation	

GIFTS TO \$999

The Agnes Irwin School	Margaret J. Brick
Agilent Technologies	Dr. B. Gerard Bricks
Maria Aguilera	Starr C. and J. Clayton Bright
Daphne Alos	Ms. Kristie Brodowski
Montserrat Alvarez	Mr. and Mrs. Newton Brosius
AmazonSmile	Mrs. Henry I. Brown III
American Heart Association	Mr. Richard D. Buchanan and Dr. Cindy Buchanan
Anonymous	Mr. and Mrs. Robert Buck
Avon Grove Lions Foundation, Inc.	Dan and Elaine Burgess
Maria del Pilar Aparicio	Chani Burgos
Ms. Nancy Arnosti	Virginia Campagna
Baccellieri Family Dentistry, L.L.P.	Capacity for Change
Monserrat Balbuena	William Carl and Ruthie Kranz-Carl
Bank of America Employee Giving Campaign c/o CyberGrants, Inc. Donor Designations	Mr. and Mrs. Steven W. Casey
Mrs. Joan M. Bardsley	Jeanne E. Casner
Amy Bastianelli	Stephen Castellano
Katherine Bautista	Mr. and Mrs. Steven M. Castorani
Karina Bedolla	Carol Catanese and James Odom
Mrs. Karen S. Bell	Federico Ceppa
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Bernardon	Chatham Financial
Mr. Richard C. Bingham	Chester County Intermediate Unit - Head Start Program
Mr. James G. Blaine	Chesco Fraternal Order of Police
Mr. Mark Bowden	CHOP Care Network Kennett Square
Mr. and Mrs. Wesley W. Bowers	Coocy Y. Chung
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Patty and Fred Meserve
MINOAN LLC dba OXHAVEN
Mr. Clay W. Moorhead
Mr. Rodman W. Moorhead IV
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Mushroom Farmers of Pennsylvania/ American Mushroom Institute
The Mushroom Festival, Inc.
Needham's Mushrooms Farms, Inc.
Mr. and Mrs. Stephen S. Phillips
Phillips Mushroom Farms, L.P.
Margaret and Tom Rivello
Tom and Frances Roosevelt
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Mrs. Sara B. Corbishley
Terry and Richard Corkran
Ms. Cara Corridoni
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Elk Ridge Elementary Social Club
Ms. Susan Elks
Catherine D. Elliott
Ms. Julie B. Engiles
Neftali Erroa
Courtney Erroa
Express Employment Professionals

GIFTS TO \$999 (CONT.)

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Figueroa Family	Tom Hogan and Victoria Silbey	Jackie and Basil Maas	Ms. Margaret R. Patten	Mrs. Susan E. Simone	Vanguard Community Fund
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Ms. Elizabeth Fieldine Fondren	Robert R. and Mary E. Howie	Marshallton United Methodist Church	Ms. Suzanne Perricone	Ms. Mary R. Smith	Ms. Ubel Velez Esq.
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Mr. and Mrs. Daniel Furlano	Independence Blue Cross	Mr. and Mrs. William M. McCabe	Mr. and Mrs. Louis Powell	Gloria J. Spriggs	Walgreen Co.
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Hillendale Elementary School	Mr. and Mrs. David E. Lewis				Ms. Sarah L. Zimmerman

GIFT-IN-KIND DONATIONS

ACE Anti Human Trafficking Alliance of Oxford	Chester County Health Department	Fairville Friends School	Ms. Jennifer Gottesman	The Himes Family	Kennett Friends Meeting	Teri Noone	Gertrude G. Steel
Amigos	Compass	Ann W. Jarrett	Ms. Valerie Grant	Judith A. Hinds	Kennett High School	Herbert F. Oettgen	Mae January Sterrett
Anonymous	Concordville Nissan Subaru	Joan Forman	Greer Creative Communications	Hockessin Friends Meeting	Kennett Rotaract	Ms. Eleanor M. Pages	Bryce Templeton
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Chatham Financial	Ms. Cristin Evans	Judith C. Gibson	Charles Hill	Keller Williams Brandywine Valley - West Chester	Lani Morales	Joyce S. Smith	Herbert I. Whitlock
	Exelon Generation	Jean W. Griffith	Sarah N. Hillyer	Kennett Area YMCA	Olive R. Morrison	S & L Services	Barbarajene Williams
		Suzanne H. Goehringer			Mrs. Deborah Moyers	Douglas M. Spencer	

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Photography provided by Pam Hesler

Life Changes Here



MISSION

To help low-income residents of southern Chester County to stay healthy, build strong families, and lead productive lives by providing high-quality, culturally welcoming services.

VISION

With access to high-quality, culturally welcoming services to those in need, all residents of southern Chester County will be able to more fully benefit from and contribute to the social vibrancy and economic prosperity of the region.

FOR MORE INFORMATION

610.444.7550

www.LaComunidadHispana.org



Facebook.com/LaComunidadHispana.LifeChangesHere



La Comunidad Hispana
731 West Cypress Street
Kennett Square, PA 19348

Oxford Community Health Center
303 North Third Street, Suite 2
Oxford, PA 19363

Dental Center
404 McFarlan Road, Suite 302A
Kennett Square, PA 19348